



# **Emeryville Child Development Center**

Proposal Dated: May 7th, 2020

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## Contact & Customers

Uptons, Inc.  
(DBA SchoolFoodies)  
2363 Tripaldi Way  
Hayward, CA 94545  
(510) 556-8900 – Phone & Fax

**Owner:**  
Dennis King  
[dennis@schoolfoodies.com](mailto:dennis@schoolfoodies.com)  
[www.SchoolFoodies.com](http://www.SchoolFoodies.com)

### **Current Customers**

School Name	City	School Name	City
Bladium	Alameda	Mt. Carmel School	Redwood City
Charles Armstrong School	Belmont	Redwood City Child Development	Redwood City
Serendipity School	Belmont	Alta Vista School	San Francisco
Palcare	Burlingame	Chinese American School	San Francisco
Hilldale School	Daly City	Children's Day School	San Francisco
Fountainhead Montessori	Dublin	Cow Hollow	San Francisco
Prospect Sierra School	El Cerrito	French American School	San Francisco
Escuela Bilingue International	Emeryville	German International School	San Francisco
Emeryville Child Development Center	Emeryville	Serra Preschool	San Francisco
Penninsula Jewish Community Center	Foster City	Holy Name School	San Francisco
Marin Primary and Middle School	Larkspur	Lucas Digital Arts Preschool	San Francisco
St. Patricks School	Larkspur	Little Bee Daycare	San Francisco
Phillips Brooks School	Menlo Park	Millennium School	San Francisco
Synapse School	Menlo Park	Notre Dame Des Victories	San Francisco
Trinity School	Menlo Park	Potrero Kids Preschool	San Francisco
Novato Charter School	Novato	Presidio Hill School	San Francisco
Bentley School	Oakland	Presidio Knolls School	San Francisco
Grand Lake Montessori	Oakland	Saint Cecilia School	San Francisco
Northern Light School	Oakland	Saint Paul's School	San Francisco
St. Paul's Episcopal School	Oakland	SF Friends School	San Francisco
Bowman School	Palo Alto	SF Waldorf School	San Francisco
Design Tech High School	Redwood City	Zion Lutheran School	San Francisco

Years in Operation: 70

Total Employees: 30

## **Our Team & Approach**

### **Our Team**

We have 30 employees and 10 delivery vans. We have two chefs that are supported by a kitchen team of 10 employees. We have four supervisors, a cold team of four that produces sandwiches and salads, plus 10 drivers.

### **Our Promise - Freshness, Quality, Resources**

All meals are made by hand daily by our experienced kitchen team. To ensure ingredients are as fresh as possible, food and ingredients deliveries from our suppliers arrive daily.

Our office and central kitchen are in Hayward, about 20 minutes from your site. We will be your partner and make menu adjustments as needed.

### **Whenever Possible - Locally Sourced Ingredients**

The majority of our meals, snacks and produce are sourced locally. Below is a partial list of current suppliers.

#### **Produce:**

- Capay Organic – Capay, CA
- County Line Harvest – Petaluma, CA
- Lakeside Organic Gardens, Watsonville, CA
- Jayleaf – Hollister, CA
- Castaneda Brothers – Vacaville, CA
- Durst Growers – Esparto, CA
- Ratto Brothers – Modesto, CA
- River Dog Farm, Guinda, CA
- Coke Farm – San Juan Bautista, CA

#### **Dairy:**

- Clover Stornetta – Petaluma, CA

#### **Meats:**

- Fork in the Road Foods, San Francisco, CA
- Foster Farms – Livingston, CA
- Pitman Farms (Mary's Chicken) Singer, CA
- Harris Ranch – Coalinga, CA
- Painted Hills Grass Fed Beef – Fossil, OR
- Aidells – San Lorenzo, CA

#### **Breads:**

- Athens Bakery – Oakland, CA

#### **Compostable Packaging:**

- World Centric, Petaluma, CA

## Health, Wellness & Green Practices

### Environmental Working Group (EWG)

Upton's is a strong supporter of the Environmental Working Group. They have made significant progress researching health hazards and raising awareness at the federal, state and local levels.

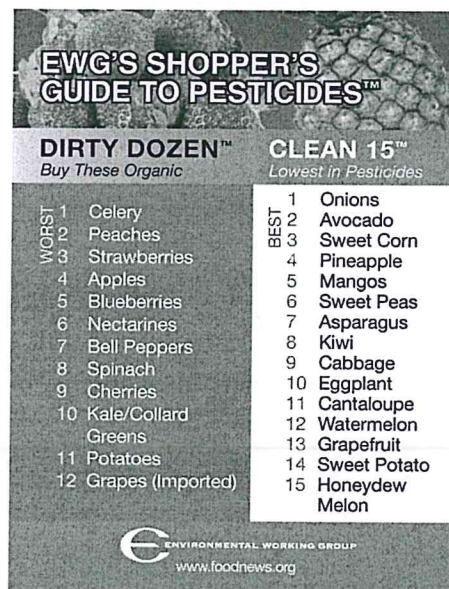
#### Areas of Focus:

- Pesticide/Hormone/Chemical Hazards in our Food Supply
- Chemical/Biological Hazards in Consumer Products
  - Cleaning Supplies, Cosmetics, Sunscreens, Cooking Equipment, Packaging
- Chemical/Biological Hazards in our Water Supply
- Chemical/Biological Hazards in Energy, Transportation and Other Sectors

### The Shoppers Guide to Pesticides

The EWG's Shopper's Guide to Pesticides ranks pesticide contamination for 53 popular fruits and vegetables based on an analysis of 51,000 tests for pesticides on these foods, conducted from 2000 to 2009 by the U.S. Department of Agriculture and the federal Food and Drug Administration. Nearly all the studies on which the guide is based tested produce after it had been rinsed or peeled.

We strive to serve a variety of organic produce daily. When too expensive to source (particularly during winter months) many items served are on the EWG's "Clean 15" list. We are committed to never serving "Dirty Dozen" produce items, unless organic.



The graphic features a background image of various fruits and vegetables. At the top, it reads "EWG'S SHOPPER'S GUIDE TO PESTICIDES™". Below this, it is divided into two columns: "DIRTY DOZEN™ Buy These Organic" and "CLEAN 15™ Lowest in Pesticides". The Dirty Dozen list is labeled "WORST" and the Clean 15 list is labeled "BEST".

DIRTY DOZEN™ <i>Buy These Organic</i>		CLEAN 15™ <i>Lowest in Pesticides</i>	
WORST	1 Celery	BEST	1 Onions
2	2 Peaches	2	2 Avocado
3	3 Strawberries	3	3 Sweet Corn
4	4 Apples	4	4 Pineapple
5	5 Blueberries	5	5 Mangos
6	6 Nectarines	6	6 Sweet Peas
7	7 Bell Peppers	7	7 Asparagus
8	8 Spinach	8	8 Kiwi
9	9 Cherries	9	9 Cabbage
10	10 Kale/Collard Greens	10	10 Eggplant
11	11 Potatoes	11	11 Cantaloupe
12	12 Grapes (Imported)	12	12 Watermelon
		13	13 Grapefruit
		14	14 Sweet Potato
		15	15 Honeydew Melon

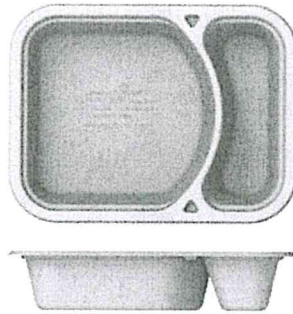
ENVIRONMENTAL WORKING GROUP  
www.foodnews.org



By following this methodology, we can reduce potential pesticide exposures up to 92%. More details about the "Shopper's Guide to Pesticides" can be viewed at [www.foodnews.org](http://www.foodnews.org)

We are committed to serving the safest, healthiest foods possible. As more recommendations are made by the EWG we will follow suit.

More details about the EWG can be viewed at [www.EWG.org](http://www.EWG.org).



Most meals will be delivered in stainless hotel pans. For special orders (gluten free, low sodium, etc.) we deliver separately in our proprietary trays clearly labeled by first & last name.

SchoolFoodies partnered with Petaluma based World Centric to custom design the Bay Area's first "truly" compostable school lunch meal delivery tray (no plastic or PLA lining).

Alameda County Certified Green Business:



Our central kitchen passed six local county audits to become a Certified Green Business:

- We Conserve Water & Power
- Efficiently Compost & Recycle Waste
- Use Energy Efficient Appliances & Lighting
- Purchase Recycled Consumables Wherever Possible

## **Menu & Special Diets**

Please see that attached sample menus for your center.

We provide no dairy, wheat & gluten free, vegetarian, vegan and other special meals for children with dietary restrictions.

We are diligent about using clean pots, cutting boards, knives, etc. to avoid cross contamination.

For family style accounts we will setup a special account in our ordering system for each student that has a special diet and order for them separately.

Each day these students will get an individually packaged and labeled meal. The labels with show their name, room, center and diet restriction. We order the same meals as everyone else when possible, so they feel like they are enjoying the same foods.

## **Customer Service**

Wendy Wilson ([wendy@schoolfoodies.com](mailto:wendy@schoolfoodies.com)) manages your account and is always available to support you. I and others in our office will serve as back-up if she is ever unavailable. We are excellent at handling all customer needs, changes, requests, etc.

We are in the office from 7am to 4pm daily and can be reached directly.

## **Meal Plan & Pricing**

All Inclusive Family Style Offering: \$5.50 per Child, Per Day

- Lunch: \$2.75 (taxable)
- AM/PM Snacks, Milk Service, plus Seasonal Fruit: \$2.75 (non-taxable)

Included:

- Milk with all meals (soy milk upon request)
- Fresh seasonal fruits and vegetables
- All transport equipment (hot and cold)
- Condiments, straws, napkins, single service ware

## **Recent Press & References**



### **How SchoolFoodies Delivers Healthy School Lunches - Sustainably**

SchoolFoodies, a Certified Green Business that offers healthy school lunches to schools, day cares, and...

CULTIVATINGCAPITAL.COM | BY CAROLINA MIRANDA

The article is attached, it can also be viewed at: <http://www.cultivatingcapital.com/healthy-school-lunches/>

SchoolFoodies predominantly serves private schools, childcare centers and summer camps across the Bay Area.

#### Family Style References

The sites below follow a CACFP compliant menu cycle.

Potrero Kids  
Daisy Martinez  
Site Supervisor PK3  
415-625-9542  
[daisy@potrerokids.org](mailto:daisy@potrerokids.org)

Palcare  
Rachal Llorence  
Site Coordinator  
650.340.1289. Ext 308  
[rachal@palcare.org](mailto:rachal@palcare.org)

#### Conclusion

Thank you for your business to date and considering SchoolFoodies to continue as your provider.

If you need any further information, please let me know.

Sincerely,



Dennis King, Owner  
SchoolFoodies  
2363 Tripaldi Way  
Hayward, CA 94545  
510.556.8900  
[dennis@schoolfoodies.com](mailto:dennis@schoolfoodies.com)






# VEHICLE OR EQUIPMENT CERTIFICATE OF INSURANCE

DATE (MM/DD/YYYY)  
05/07/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

This form is used to report coverages provided to a single specific vehicle or equipment. Do not use this form to report liability coverage provided to multiple vehicles under a single policy. Use ACORD 25 for that purpose.

<b>PRODUCER</b>  <b>KELLY LUX INSURANCE AGENCY, INC</b> STATE FARM INSURANCE 564 PARK ST ALAMEDA, CA 94501		<b>CONTACT NAME:</b> KELCEY EDWARDS <b>PHONE (A/C, No, Ext):</b> 510 521-1222 <b>FAX (A/C, No):</b> 510 254-3132 <b>E-MAIL ADDRESS:</b> INFO@KELLYLUX.COM <b>PRODUCER CUSTOMER ID #:</b> 05-0247	
<b>INSURED</b> UPTON INC DBA SCHOOL FOODIES 2363 TRIPALDI WAY HAYWARD, CA 94545		<b>INSURER(S) AFFORDING COVERAGE</b> <b>INSURER A:</b> State Farm Mutual Automobile Insurance Company <b>INSURER B:</b> <b>INSURER C:</b> <b>INSURER D:</b> <b>INSURER E:</b>	
		<b>NAIC #</b> 25178	

## DESCRIPTION OF VEHICLE OR EQUIPMENT

YEAR	MAKE / MANUFACTURER	MODEL	BODY TYPE	VEHICLE IDENTIFICATION NUMBER
	ENOL			
<b>DESCRIPTION</b> ALL VEHICLES - INCLUDING HIRED AUTO			<b>VEHICLE/EQUIPMENT VALUE</b> \$	<b>SERIAL NUMBER</b>

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

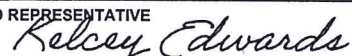
THIS IS TO CERTIFY THAT THE POLICY(IES) OF INSURANCE LISTED BELOW HAS/HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD(S) INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICY(IES) DESCRIBED HEREIN IS/ARE SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICY(IES).

INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
A		<input checked="" type="checkbox"/> VEHICLE LIABILITY	369 9430 F01 05E	12/01/2019	12/01/2020	COMBINED SINGLE LIMIT	\$ 1,000,000
						BODILY INJURY (Per person)	\$
						BODILY INJURY (Per accident)	\$
						PROPERTY DAMAGE	\$
		<input type="checkbox"/> GENERAL LIABILITY				EACH OCCURRENCE	\$
		<input type="checkbox"/> OCCURRENCE				GENERAL AGGREGATE	\$
		<input type="checkbox"/> CLAIMS MADE					\$
INSR LTR	LOSS PAYEE	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS / DEDUCTIBLE	
A		<input checked="" type="checkbox"/> VEH COLLISION LOSS	369 9430 F01 05E	12/01/2019	12/01/2020	<input type="checkbox"/> ACV <input checked="" type="checkbox"/> AGREED AMT	\$ LIMIT
						<input type="checkbox"/> STATED AMT	\$ 500 DED
A		<input checked="" type="checkbox"/> VEH COMP <input type="checkbox"/> VEH OTC	369 9430 F01 05E	12/01/2019	12/01/2020	<input type="checkbox"/> ACV <input checked="" type="checkbox"/> AGREED AMT	\$ LIMIT
						<input type="checkbox"/> STATED AMT	\$ 500 DED
		<input type="checkbox"/> EQUIPMENT				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
		<input type="checkbox"/> BASIC <input type="checkbox"/> BROAD				<input type="checkbox"/> RC <input type="checkbox"/> STATED AMT	\$ DED
		<input type="checkbox"/> SPECIAL					

REMARKS (INCLUDING SPECIAL CONDITIONS / OTHER COVERAGES) (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

## ADDITIONAL INTEREST

## CANCELLATION

<b>Select one of the following:</b> <input checked="" type="checkbox"/> The additional interest described below has been added to the policy(ies) listed herein by policy number(s). <input type="checkbox"/> A request has been submitted to add the additional interest described below to the policy(ies) listed herein by policy number(s).		<b>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</b>	
<b>VEHICLE / EQUIPMENT INTEREST:</b> <input checked="" type="checkbox"/> LEASED <input type="checkbox"/> FINANCED		<b>DESCRIPTION OF THE ADDITIONAL INTEREST</b>	
<b>NAME AND ADDRESS OF ADDITIONAL INTEREST</b> CITY OF EMERYVILLE CHILD DEVELOPMENT CENTER 1220 53RD STREET EMERYVILLE, CA 94608		<input checked="" type="checkbox"/> ADDITIONAL INSURED <input checked="" type="checkbox"/> LOSS PAYEE <input checked="" type="checkbox"/> LENDER'S LOSS PAYEE	
		<b>LOAN / LEASE NUMBER</b>	
		<b>AUTHORIZED REPRESENTATIVE</b> 	

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**ALAMEDA COUNTY  
DEPARTMENT OF ENVIRONMENTAL HEALTH**

**PASS**

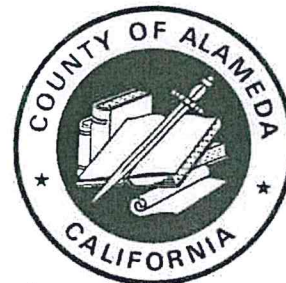
SCHOOL FOODIES/LRDK #2  
FACILITY NAME  
2363 TRIPALDI WAY, HAYWARD  
FACILITY ADDRESS

This facility has been inspected by the Alameda County Department of Environmental Health,  
Environmental Protection Division in accordance to the California Health & Safety Code  
and passed the inspection conducted on

1/23/20  
Date

by J. PALMA  
Registered Environmental Health Specialist

A copy of the most recent inspection  
report is available upon request at this  
location. Inspection report results can  
also be viewed at:  
<http://www.acgov.org/aceh/>



Ronald Browder

Ronald Browder, Director  
Department of Environmental Health  
Alameda County

**PREVIOUS INSPECTION**

Results of previous inspection conducted on

8/19/19  
Date

☒ **PASS**

☐ **CONDITIONAL PASS**

☐ **CLOSURE**

For additional information contact Alameda County Department of Environmental Health at 510-567-6700  
This placard is the property of Alameda County Department of Environmental Health and shall not be removed, copied or altered in any way  
**ALAMEDA COUNTY CODE OF ORDINANCES**



# ECDC — February 2020

MON	TUE	WED	THU	FRI
<p>3</p> <p><u>AM Snack</u> Whole Grain Cereal &amp; Milk with Seasonal Fruit</p> <p><u>Lunch</u> Mac &amp; Cheese with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Wheat Thins &amp; Mozzarella String Cheese</p>	<p>4</p> <p><u>AM Snack</u> Mini Bagels with Cream Cheese &amp; Seasonal Fruit</p> <p><u>Lunch</u> Mild Yellow Curry &amp; Chicken with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Breadsticks with Marinara</p>	<p>5</p> <p><u>AM Snack</u> Plain Yogurt with Mixed Berries and Seasonal Fruit</p> <p><u>Lunch</u> Grilled Chicken with Pot Stickers with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Fresh Veggie Sticks with Ranch</p>	<p>6</p> <p><u>AM Snack</u> Whole Grain Cereal &amp; Milk with Seasonal Fruit</p> <p><u>Lunch</u> Cheese Enchiladas in Red Sauce with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Pita Bread with Hummus Dip</p>	<p>7</p> <p><u>AM Snack</u> Mini Muffin &amp; Seasonal Fruit</p> <p><u>Lunch</u> All American Burger with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Baked Veggie Straws with Avocado Dip</p>
<p>10</p> <p><u>AM Snack</u> Whole Grain Cereal &amp; Milk with Seasonal Fruit</p> <p><u>Lunch</u> Grilled Cheese on Sourdough with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Cheddar Goldfish Crackers</p>	<p>11</p> <p><u>AM Snack</u> Waffles and Applesauce with Seasonal Fruit</p> <p><u>Lunch</u> Ham &amp; Cheese Crepes Lorraine with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Graham Crackers</p>	<p>12</p> <p><u>AM Snack</u> Cottage Cheese &amp; Peaches with Seasonal Fruit</p> <p><u>Lunch</u> Mediterranean Chicken &amp; Couscous with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Shelled Edamame</p>	<p>13</p> <p><u>AM Snack</u> Nutri Grain Bar &amp; Seasonal Fruit</p> <p><u>Lunch</u> Chicken Nuggets with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Fresh Veggie Sticks with Ranch</p>	<p>14</p> <p><u>AM Snack</u> Zucchini Bread &amp; Seasonal Fruit</p> <p><u>Lunch</u> Vegetable Chow Mein with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Egg Salad with Crackers</p>
<p>17</p> <p><b><u>PRESIDENT'S DAY</u></b> <b><u>NO SERVICE</u></b></p>	<p>18</p> <p><u>AM Snack</u> Whole Grain Cereal &amp; Milk with Seasonal Fruit</p> <p><u>Lunch</u> Twice Baked Potato with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Breadsticks with Marinara</p>	<p>19</p> <p><u>AM Snack</u> Plain Yogurt with Mixed Berries and Seasonal Fruit</p> <p><u>Lunch</u> Spaghetti &amp; Meatballs with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Fresh Veggie Sticks with Ranch</p>	<p>20</p> <p><u>AM Snack</u> Mini Bagels with Cream Cheese &amp; Seasonal Fruit</p> <p><u>Lunch</u> Teriyaki Chicken with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Pita Bread with Hummus Dip</p>	<p>21</p> <p><u>AM Snack</u> Mini Muffin &amp; Seasonal Fruit</p> <p><u>Lunch</u> Veggie Fried Rice with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Baked Veggie Straws with Avocado Dip</p>
<p>24</p> <p><u>AM Snack</u> Whole Grain Cereal &amp; Milk with Seasonal Fruit</p> <p><u>Lunch</u> Fiesta Rice Bowl with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Cheddar Goldfish Crackers</p>	<p>25</p> <p><u>AM Snack</u> Waffles and Applesauce with Seasonal Fruit</p> <p><u>Lunch</u> Pasta with Meat Sauce with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Graham Crackers</p>	<p>26</p> <p><u>AM Snack</u> Cottage Cheese &amp; Peaches with Seasonal Fruit</p> <p><u>Lunch</u> Hamburger with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Shelled Edamame</p>	<p>27</p> <p><u>AM Snack</u> Nutri Grain Bar &amp; Seasonal Fruit</p> <p><u>Lunch</u> Carnitas Tacos with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Fresh Veggie Sticks with Ranch</p>	<p>28</p> <p><u>AM Snack</u> Zucchini Bread &amp; Seasonal Fruit</p> <p><u>Lunch</u> Lemon Herb Drumsticks with Seasonal Veggies &amp; Fruit</p> <p><u>PM Snack</u> Egg Salad with Crackers</p>
<p>Breakfast Portion Grain/Bread: 1/2 slice, 1/2C, or .5 oz Fruit: 1/2C Milk: 3/4C or 1/2C &lt;2 yr Lunch Portion Meat/Alt 1.5 oz, Grain/Bread 1/2 slice or 1/4C, Veg &amp; Fruit (2 types) 1/2C total, Milk 3/4 cup or 1/2 cup &lt;2 yr PM Snack Portion Veg or Fruit 1/2C, Meat/Alt 1 oz or 1/4C Grain /Bread: 1/2 slice or 1/3C or .5oz</p>	<p>Most Entrees Cooked from Scratch. Organic Produce Served when Possi- ble, Conventional Produce Follows the "Shoppers Guide to Pesticides" Methodology to Reduce Potential Pesticide Exposures up to 92%  We Feature Humanely Raised Meats Milk is Hormone &amp; Antibiotic Free Snack Rotation Subject to Change</p>			