

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

*For Two Patrol VEH
RESOLUTION TO COUNCIL*

Date: 9/17/2019

To: Lieutenant Michael Allen / Emeryville P.D. / Patrol Vehicle - C.H.P. Paint
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford
Subject: Pricing for 2020 Ford Interceptor (State of California Contract #1-18-23-14B)

\$34,287.30 - Bid Price (2020 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)
354.00 - Remote Keyless-Entry FOB (55F) - Now Includes 4 Keys & 4 FOBs
350.00 - Underbody Deflector Plate (76D)
165.00 - Spot Lamps - Dual LED Whelen (51V) - Inc Credit for Std Unity LED Spots
89.00 - Glass - Solar Tint 2nd Row Only (92R)
78.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)
54.00 - Keyed Alike - Code 1435X (59E)
\$35,377.30 - Selling Price
3,272.40 - Sales Tax (9.25%)
195.00 - Delivery to Emeryville, CA
8.75 - California Tire Fee
~~\$38,853.45 - Total Price (EACH)~~
X2
\$77,706.90 - Total Price (2-Vehicles) F.O.B. Emeryville, CA

Payment Terms: \$500.00 Discount Per Unit 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Ford Telematics (Includes Built-In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Rear View Camera, Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - No Wiring), Upfitter Switches Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty Included In Bid Price.