



Survey of Likely March 2020 Voters

City of Emeryville

October 2019

# Methodology



- Hybrid telephone/email- and text-to-web survey of City of Emeryville Likely March 2020 voters
- Survey conducted October 9-20, 2019
- 302 interviews; overall margin of error ±5.64 percentage points
- Telephone interviews were conducted by trained, professional interviewers; landlines and mobile phones included

# **Key Findings**



- Sentiment toward City government and the quality of City services is high among Emeryville voters.
- A potential sales tax measure to fund public safety and early childhood education is viable for next year.
- Voters prioritize outcomes that the new money would help fund including protecting the safety of Emeryville residents and providing affordable childcare and preschool for local families.
- Support for the potential measure dips below the two-thirds threshold needed for passage after simulating organized opposition.

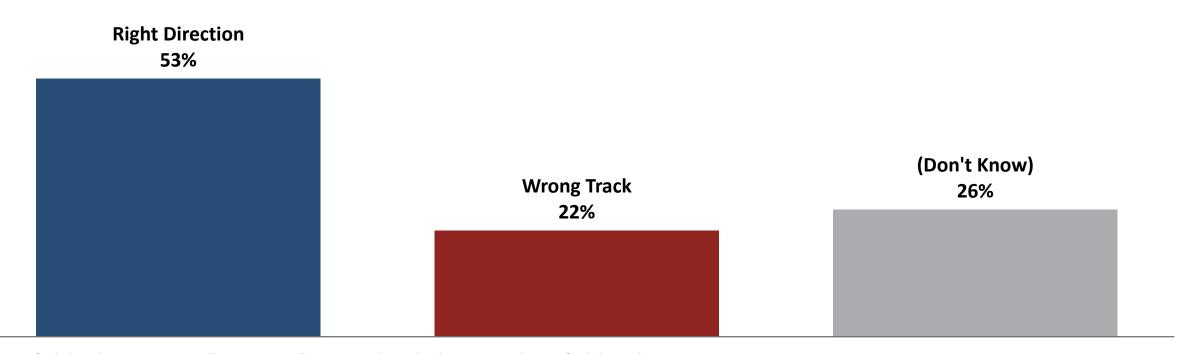


**Issue Environment** 

# Right Direction/Wrong Track



A majority of voters are optimistic about the direction of Emeryville.

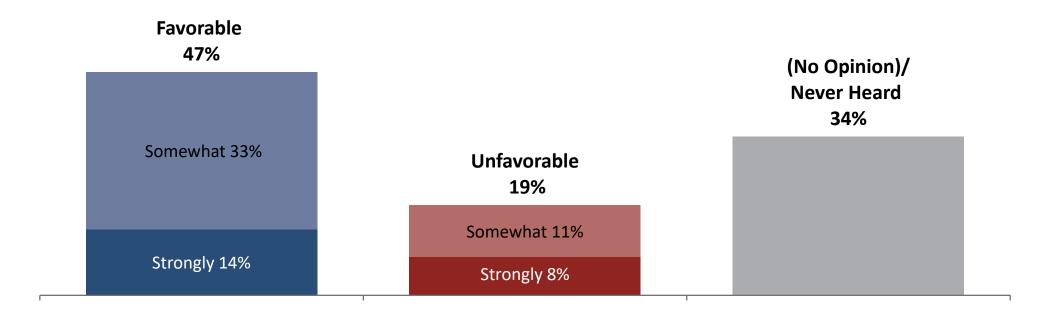


## **Emeryville Mayor and City Council Favorability**



Voters have largely positive opinions of City government.

#### **Emeryville Mayor and City Council**

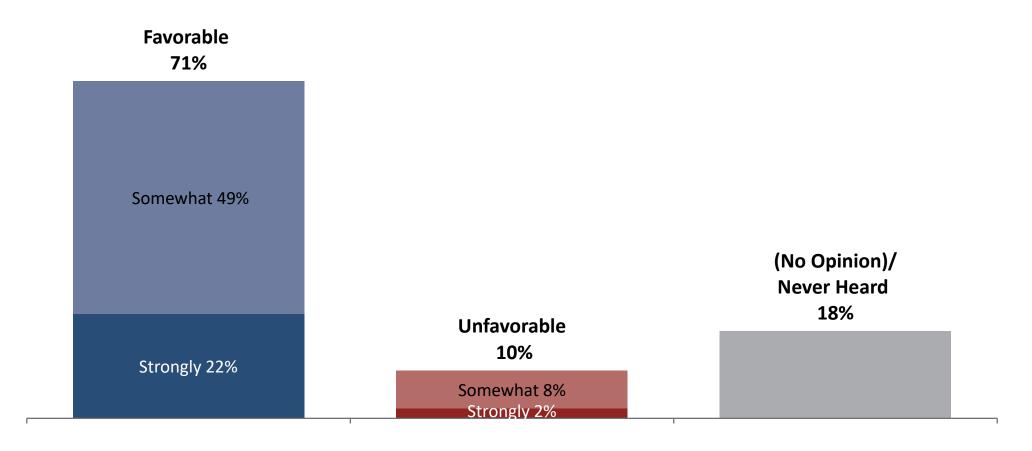


# **Local Business Community Favorability**



Over 7-in-10 voters rate the local business community favorably.

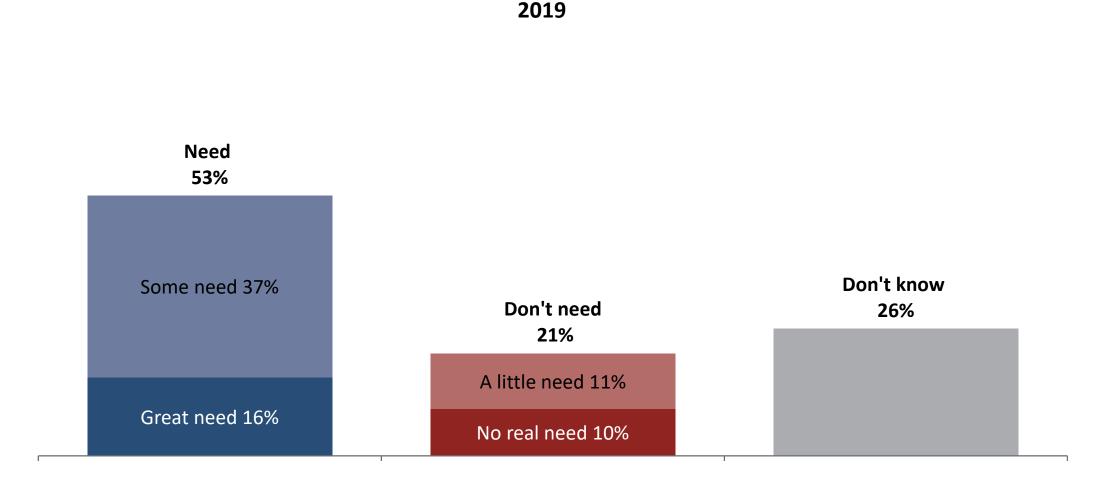
#### The local business community



## **Need for Additional Funding**



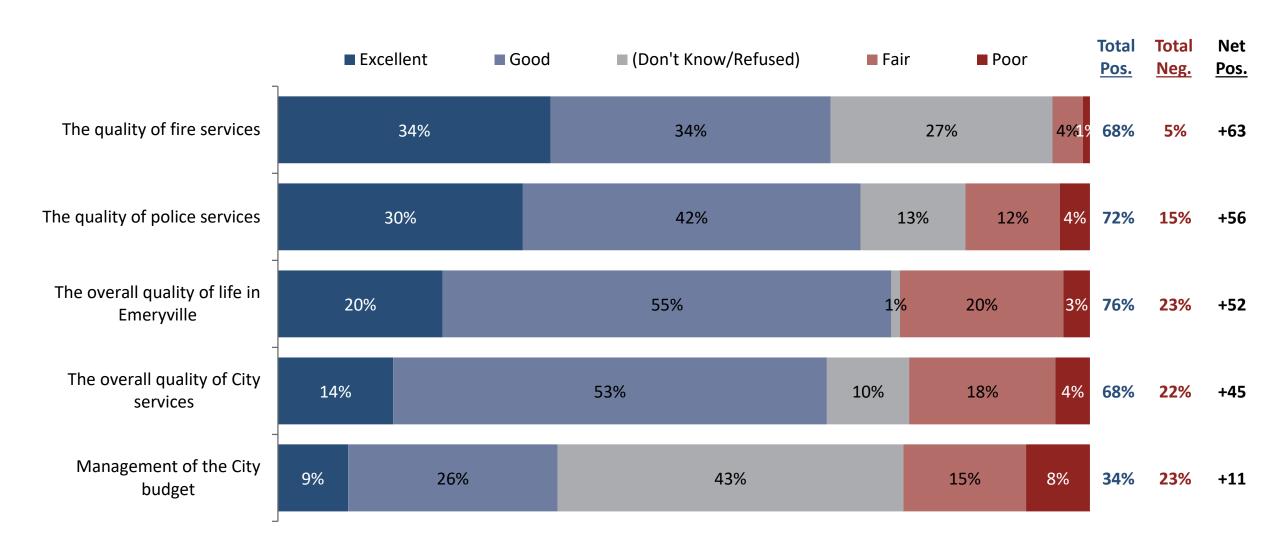
Over half (53%) of voters think the City has a need for additional funding to maintain essential services.



# Ratings of Services in Emeryville



#### Emeryville voters give positive ratings to city services.





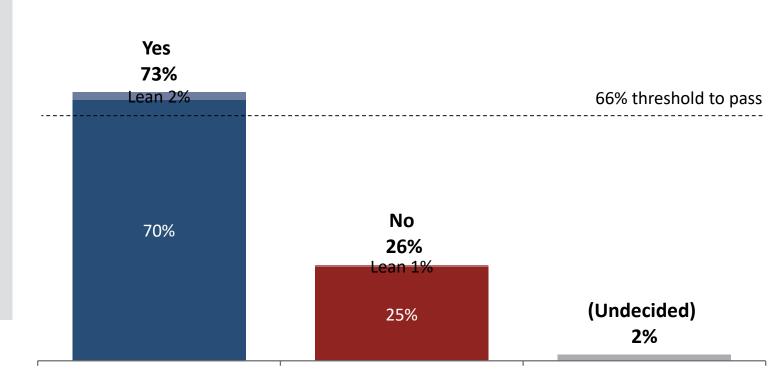
# Reaction to Potential Sales Tax Measure

## **Initial Vote**



An initial, uninformed vote on the sales tax exceeds the two-thirds threshold for passage.

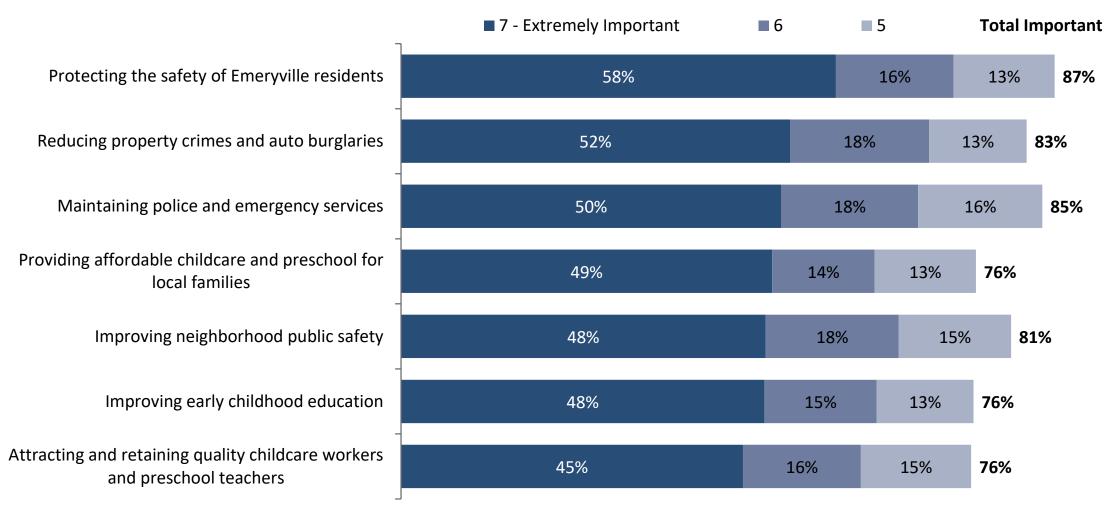
To maintain healthy communities and improve quality of life in Emeryville, shall a measure to provide faster 911 emergency response times, protect the safety of local residents, reduce property crimes/auto burglaries, improve local fire protection services, and provide safe, nurturing care for children/families by levying a quartercent sales tax, raising approximately \$2.2 million annually, until ended by voters, with independent oversight and audits, exclusively for public safety and child development in Emeryville, be adopted?



# **Importance of City Priorities**



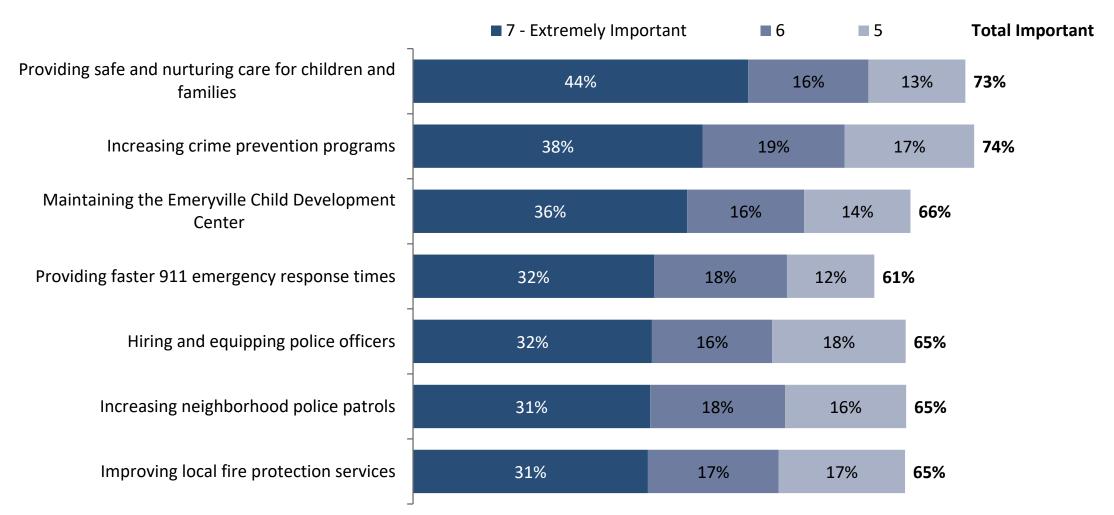
#### Voters prioritize outcomes that the measure could help pay for.



# Importance of City Priorities, cont'd



#### Other priorities are important too.



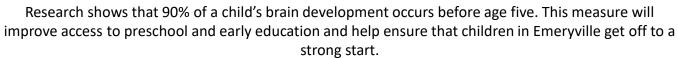


**Additional Information** 

## Reactions to Additional Information



#### Information about early childhood brain development and public safety is compelling to voters.



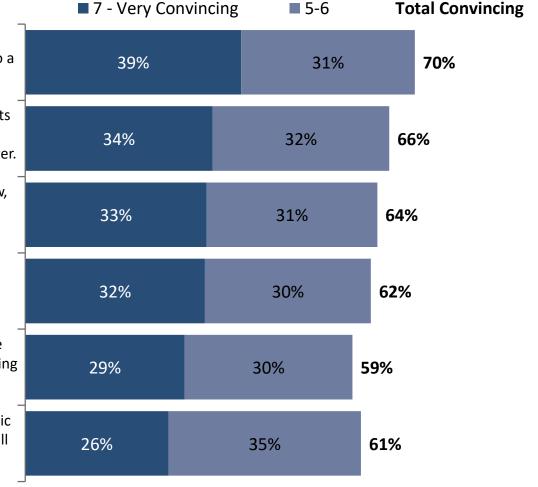
Early childhood education benefits everyone in the community with significant and long-lasting effects such as reducing school dropouts, increasing high school and college graduation rates, and better preparing students for today's workforce. This measure helps our local early childhood education center.

This measure would create a guaranteed source of local funding for our vital city services that, by law, cannot be taken by Sacramento, ensuring our tax dollars stay local for the benefit of Emeryville residents.

This measure will allow for the hiring of two additional full-time police officers to serve as part of a police unit to focus on illegal drugs, car prowls, burglaries, mail theft, and shoplifting.

This measure will enhance Emeryville's public safety services by improving 911 emergency response times, increasing neighborhood police patrols, ensuring buildings are safe and up to code, and improving local fire protection services.

Emeryville residents enjoy the benefits of our clean, safe, and well-maintained city. Because our public safety services are top-notch, Emeryville is a desirable place to live and do business. This measure will help the city to maintain excellent public safety services.

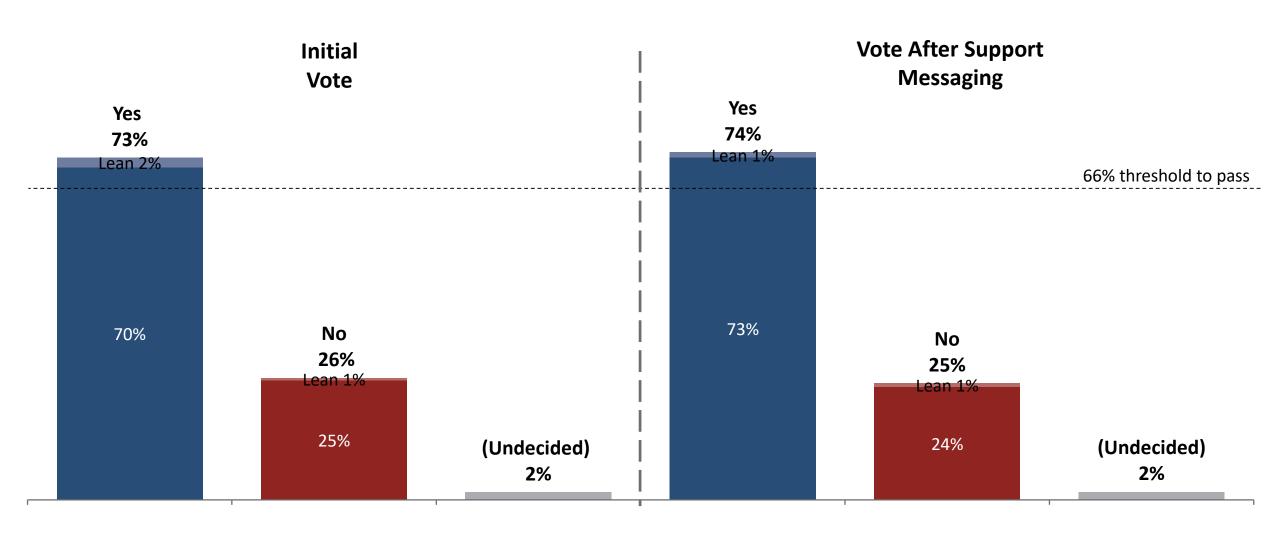


Q28-33. Next I'd like to read you some things people have said in SUPPORT of the proposed measure. After vou hear each statement, please tell me how convincing it is as a reason to vote for the measure.

## **Vote After Additional Information**



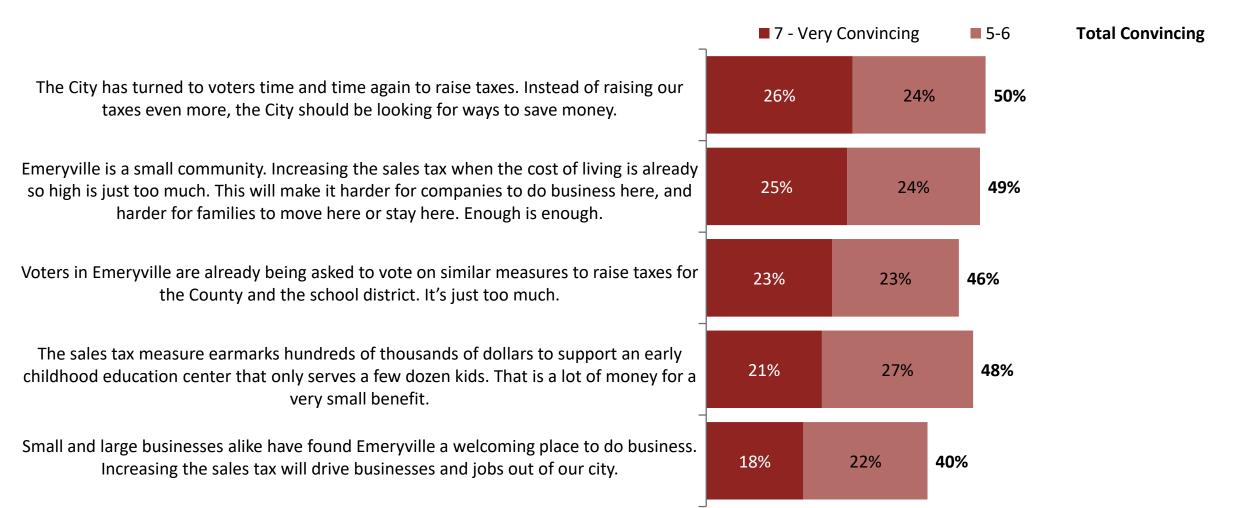
Additional information helps to solidify support for the measure.



## **Potential Opposition**



#### Potential arguments against the measure are compelling.

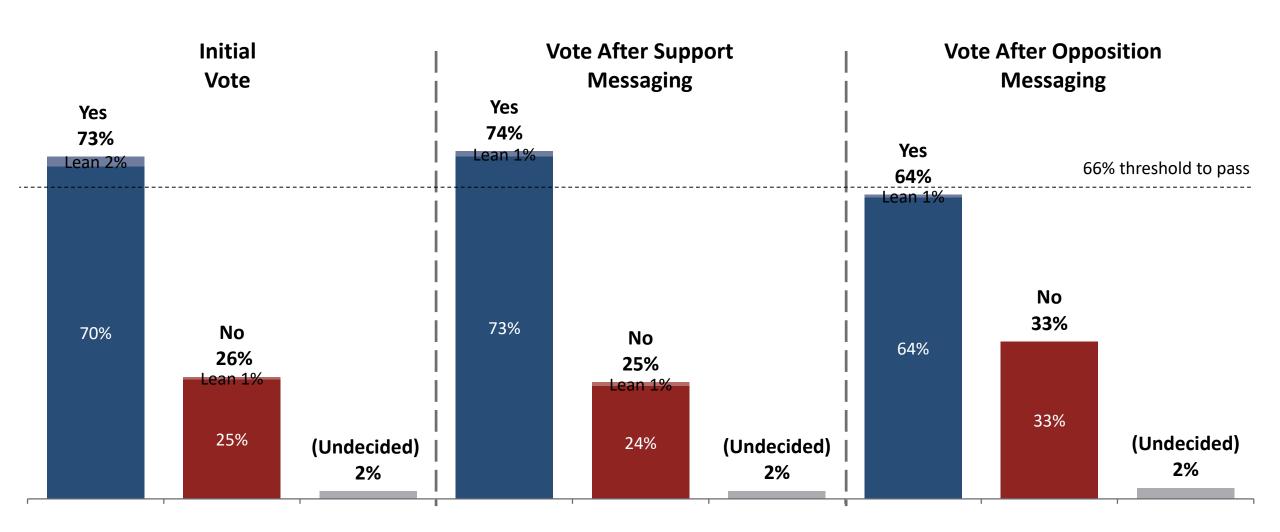


Q35-39. Now I'd like to read you some things people have said in OPPOSITION of the proposed measure. After you hear each statement, please tell me how convincing it is as a reason to vote against the measure.

## **Vote After All Information**



After hearing opposition messaging, support drops just below the two-thirds threshold for passage.



## Conclusions



- A majority of voters perceive a need for additional funding to maintain essential City services, and over two-thirds initially vote in favor of the proposed sales tax.
- A privately funded campaign effort and stakeholder engagement is recommended.

#### 2020 Sales Tax Measure Planning Timeline

**Feasibility Study** 

**Build Consensus** 

Build a Strong Measure Advocacy Campaign



#### **Council Action:**

- November 19, 2019, or
- December 3, 2019





- → Poll
- → Election timing
- → Tax rate
- → Political landscape
- → Competing issues
- → Potential controversy

- → Write ordinance/resolution
- → Ballot question
- → Non-advocacy communication
- → Consensus building

- → Private fundraising
- Direct mail
- Online advertising
- → Website
- → Endorsements
- Phone banks
- → Lawn signs
- → GOTV







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