

PARS DIVERSIFIED PORTFOLIOS CONSERVATIVE

Q4 2017

WHY THE PARS DIVERSIFIED CONSERVATIVE PORTFOLIO?

Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

Flexible Investment Options

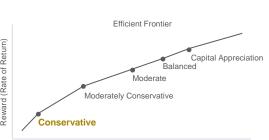
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

INVESTMENT OBJECTIVE

To provide a consistent level of inflation-protected income over the long-term. The major portion of the assets will be fixed income related. Equity securities are utilized to provide inflation protection.



Risk (Standard Deviation)

ASSET ALLOCATION — CONSERVATIVE PORTFOLIO

| | Strategic Range | Policy | Tactical |
|--------------|-----------------|--------|----------|
| Equity | 5 – 20% | 15% | 15% |
| Fixed Income | 60 - 95% | 80% | 79% |
| Cash | 0 – 20% | 5% | 6% |

ANNUALIZED TOTAL RETURNS (Gross of Investment Management Fees, but Net of Embedded Fund Fees)

HighMark Plus (Active)

| • , | |
|---------------------|-------|
| Current Quarter* | 1.17% |
| Blended Benchmark** | 1.00% |
| Year To Date | 6.73% |
| Blended Benchmark | 5.24% |
| 1 Year | 6.73% |
| Blended Benchmark | 5.24% |
| 3 Year | 3.70% |
| Blended Benchmark | 3.13% |
| 5 Year | 3.73% |
| Blended Benchmark | 3.46% |
| 10 Year | 4.28% |
| Blended Benchmark | 3.74% |

Index Plus (Passive)

| Current Quarter* | 1.08% |
|---------------------|-------|
| Blended Benchmark** | 1.00% |
| Year To Date | 5.52% |
| Blended Benchmark | 5.24% |
| 1 Year | 5.52% |
| Blended Benchmark | 5.24% |
| 3 Year | 3.09% |
| Blended Benchmark | 3.13% |
| 5 Year | 3.39% |
| Blended Benchmark | 3.46% |
| 10 Year | 3.75% |
| Blended Benchmark | 3.74% |

^{*} Returns less than 1-year are not annualized. **Breakdown for Blended Benchmark: 7.5% S&P500, 1.5% Russell Mid Cap, 2.5% Russell 2000, 1% MSCI EM FREE, 2% MSCI EAFE, 52.25% BC US Agg, 25.75% ML 1-3 Yr US Corp/Gov¹t, 2% US High Yield Master II, 0.5% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 12% S&P 500; 1% Russell 2000, 2% MSCI EAFE, 40% ML 1-3 Year Corp/Gov¹, 40% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 15% S&P 500, 40% ML 1-3Yr Corp/Gov, 40% BC Agg, and 5% Citi 1 Mth T-Bill.

ANNUAL RETURNS

HighMark Plus (Active)

| 2008 | -9.04% |
|------|--------|
| 2009 | 15.59% |
| 2010 | 8.68% |
| 2011 | 2.19% |
| 2012 | 8.45% |
| 2013 | 3.69% |
| 2014 | 3.88% |
| 2015 | 0.29% |
| 2016 | 4.18% |
| 2017 | 6.73% |

Index Plus (Passive)

Index Plus (Passive)

| index Plus (Passive) | |
|----------------------|--------|
| 2008 | -6.70% |
| 2009 | 10.49% |
| 2010 | 7.67% |
| 2011 | 3.70% |
| 2012 | 6.22% |
| 2013 | 3.40% |
| 2014 | 4.32% |
| 2015 | 0.06% |
| 2016 | 3.75% |
| 2017 | 5.52% |

PORTFOLIO FACTS

| High | Mark | Plus | (Active) |
|------|------|------|----------|
|------|------|------|----------|

| Inception Data | 07/2004 | Inception Data | 07/2004 |
|--------------------------|---------|--------------------------|---------|
| No of Funds in Portfolio | 19 | No of Funds in Portfolio | 13 |

HighMark Plus (Active)

Columbia Contrarian Core Z

Vanguard Growth & Income Adm

Dodge & Cox Stock Fund

Harbor Capital Appreciation T. Rowe Price Growth Stock

iShares Russell Mid-Cap ETF

Vanguard REIT ETF

Undiscovered Managers Behavioral Value

T. Rowe Price New Horizons

Nationwide Bailard International Equities

Dodge & Cox International Stock

MFS International Growth I

Hartford Schroders Emerging Markets Eq

Vanguard Short-Term Invest-Grade Adm

PIMCO Total Return

Prudential Total Return

Nationwide Loomis Bond

Eaton Vance Floating Rate & High Income

First American Government Obligations Z

Index Plus (Passive)

iShares Core S&P 500 ETF

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell Mid-Cap ETF

Vanguard REIT ETF

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

Vanguard FTSE Emerging Markets ETF

Vanguard Short-Term Invest-Grade Adm

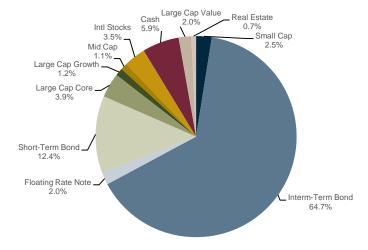
iShares Core U.S. Aggregate

PowerShares Senior Loan

First American Government Obligations Z

Holdings are subject to change at the discretion of the investment manager.

STYLE



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Conservative active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2017, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information regarding the firms policies and procedures for calculating and reporting performance results is Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Bloomberg Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.

HIGHMARK CAPITAL MANAGEMENT

350 California Street **Suite 1600** San Francisco, CA 94104 800-582-4734

www.highmarkcapital.com

ABOUT THE ADVISER

HighMark® Capital Management, Inc. (HighMark) has over 90 years (including predecessor organizations) of institutional money management experience with more than \$14.0 billion in assets under management. HighMark has a long term disciplined approach to money management and currently manages assets for a wide array of clients.

ABOUT THE PORTFOLIO MANAGEMENT TEAM Andrew Brown, CFA®

Senior Portfolio Manager Investment Experience: since 1994 HighMark Tenure: since 1997 Education: MBA, University of Southern California; BA, University of Southern California

Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager Investment Experience: since 2004 HighMark Tenure: since 2014 Education: BA, Colgate University

J. Keith Stribling, CFA®

Senior Portfolio Manager Investment Experience: since 1985 HighMark Tenure: since 1995 Education: BA, Stetson University

Christiane Tsuda

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2010

Education: BA, International Christian University, Tokyo

Anne Wimmer, CFA®

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2007 Education: BA, University of California, Santa Barbara

Randy Yurchak, CFA® Senior Portfolio Manager Investment Experience: since 2002 HighMark Tenure: since 2017 Education: MBA, Arizona State University; BS, University of Washington

Asset Allocation Committee

Number of Members: 16 Average Years of Experience: 26 Average Tenure (Years): 13

Manager Review Group



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Q4 2017

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Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

Flexible Investment Options

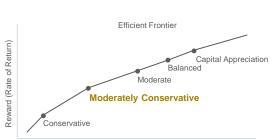
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

INVESTMENT OBJECTIVE

To provide current income and moderate capital appreciation. The major portion of the assets is committed to incomeproducing securities. Market fluctuations should be expected.



Risk (Standard Deviation)

ASSET ALLOCATION — MODERATELY CONSERVATIVE PORTFOLIO

| | Strategic Range | Policy | Tactical |
|--------------|-----------------|--------|----------|
| Equity | 20 - 40% | 30% | 30% |
| Fixed Income | 50 - 80% | 65% | 67% |
| Cash | 0 - 20% | 5% | 3% |

ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees)

HighMark Plus (Active)

| | Current Quarter* | 1.94% |
|--|---------------------|-------|
| | Blended Benchmark** | 1.87% |
| | Year To Date | 9.56% |
| | Blended Benchmark | 8.11% |
| | 1 Year | 9.56% |
| | Blended Benchmark | 8.11% |
| | 3 Year | 4.87% |
| | Blended Benchmark | 4.51% |
| | 5 Year | 5.26% |
| | Blended Benchmark | 5.31% |
| | 10 Year | 4.93% |
| | Blended Benchmark | 4.63% |
| | | |

Index Plus (Passive)

| | Current Quarter* | 1.83% |
|---|---------------------|-------|
| ĺ | Blended Benchmark** | 1.87% |
| | Year To Date | 8.08% |
| | Blended Benchmark | 8.11% |
| | 1 Year | 8.08% |
| ĺ | Blended Benchmark | 8.11% |
| | 3 Year | 4.38% |
| | Blended Benchmark | 4.51% |
| | 5 Year | 5.06% |
| | Blended Benchmark | 5.31% |
| | 10 Year | 4.40% |
| | Blended Benchmark | 4.63% |
| | | |

^{*}Returns less than 1-year are not annualized. **Breakdown for Blended Benchmark: 15.5% S&P500, 3% Russell Mid Cap, 4.5% Russell 2000, 2% MSCI EM FREE, 4% MSCI EAFE, 49.25% BC US Agg, 14% ML 1-3 Yr US Corp/Gov't, 1.75% US High Yield Master II, 1% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 25% S&P 500; 1.5% Russell 2000, 3.5% MSCI EAFE, 25% ML 1-3 Year Corp./Gov, 40% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 30% S&P 500, 25% ML 1-3 Yr Corp/Gov, 40% BC Agg, and 5% Citi 1 Mth T-Bill.

ANNUAL RETURNS

HighMark Plus (Active)

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|------------------------------|---------|
| 2008 | -15.37% |
| 2009 | 18.71% |
| 2010 | 10.46% |
| 2011 | 1.75% |
| 2012 | 10.88% |
| 2013 | 7.30% |
| 2014 | 4.41% |
| 2015 | 0.32% |
| 2016 | 4.93% |
| 2017 | 9.56% |

Index Plus (Passive)

Index Plus (Passive)

| index Plus (Passive) | |
|----------------------|---------|
| 2008 | -12.40% |
| 2009 | 11.92% |
| 2010 | 9.72% |
| 2011 | 3.24% |
| 2012 | 8.24% |
| 2013 | 6.78% |
| 2014 | 5.40% |
| 2015 | -0.18% |
| 2016 | 5.42% |
| 2017 | 8.08% |

PORTFOLIO FACTS

| Н | lia | hΝ | lark | : PI | us | (Act | ive |
|---|-----|----|------|------|----|------|-----|
| | 9 | | | | | | |

| Inception Data | 08/2004 | Inception Data | 05/2005 |
|--------------------------|---------|--------------------------|---------|
| No of Funds in Portfolio | 19 | No of Funds in Portfolio | 13 |

HighMark Plus (Active)

Columbia Contrarian Core Z

Vanguard Growth & Income Adm

Dodge & Cox Stock Fund

Harbor Capital Appreciation

T. Rowe Price Growth Stock

iShares Russell Mid-Cap ETF

Vanguard REIT ETF

Undiscovered Managers Behavioral Value

T. Rowe Price New Horizons

Nationwide Bailard International Equities

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MFS International Growth I

Hartford Schroders Emerging Markets Eq

Vanguard Short-Term Invest-Grade Adm

PIMCO Total Return

Prudential Total Return

Nationwide Loomis Bond

Eaton Vance Floating Rate & High Income

First American Government Obligations Z

Index Plus (Passive)

iShares Core S&P 500 ETF

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell Mid-Cap ETF

Vanguard REIT ETF

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCL FAFF

Vanguard FTSE Emerging Markets ETF

Vanguard Short-Term Invest-Grade Adm

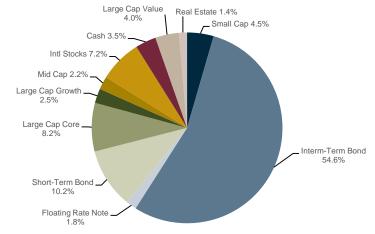
iShares Core U.S. Aggregate

PowerShares Senior Loan

First American Government Obligations Z

Holdings are subject to change at the discretion of the investment manager.

STYLE



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Moderately Conservative active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

common stock security.

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Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Bloomberg Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

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HIGHMARK CAPITAL MANAGEMENT

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J. Keith Stribling, CFA®

Senior Portfolio Manager Investment Experience: since 1985 HighMark Tenure: since 1995 Education: BA, Stetson University

Christiane Tsuda

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2010

Education: BA, International Christian University, Tokyo

Anne Wimmer, CFA®

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2007 Education: BA, University of California, Santa Barbara

Randy Yurchak, CFA® Senior Portfolio Manager Investment Experience: since 2002 HighMark Tenure: since 2017 Education: MBA, Arizona State University; BS, University of Washington

Asset Allocation Committee

Number of Members: 16 Average Years of Experience: 26 Average Tenure (Years): 13

Manager Review Group



PARS DIVERSIFIED PORTFOLIOS MODERATE

Q4 2017

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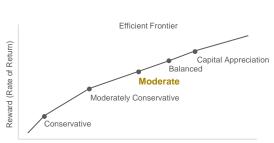
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The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

INVESTMENT OBJECTIVE

To provide growth of principal and income. It is expected that dividend and interest income will comprise a significant portion of total return, although growth through capital appreciation is equally important.



Risk (Standard Deviation)

ASSET ALLOCATION — MODERATE PORTFOLIO

| | Strategic Range | Policy | Tactical |
|--------------|-----------------|--------|----------|
| Equity | 40 - 60% | 50% | 50% |
| Fixed Income | 40 - 60% | 45% | 47% |
| Cash | 0 - 20% | 5% | 3% |

ANNUALIZED TOTAL RETURNS (Gross of Investment Management Fees, but Net of Embedded Fund Fees)

HighMark Plus (Active)

| riigiliviaik i lus (Active) | |
|-----------------------------|--------|
| Current Quarter* | 2.97% |
| Blended Benchmark** | 2.95% |
| Year To Date | 13.19% |
| Blended Benchmark | 11.65% |
| 1 Year | 13.19% |
| Blended Benchmark | 11.65% |
| 3 Year | 6.46% |
| Blended Benchmark | 6.20% |
| 5 Year | 7.42% |
| Blended Benchmark | 7.69% |
| 10 Year | 5.45% |
| Blended Benchmark | 5.56% |
| | |

| Index Plus (Passive) | |
|----------------------|--|
| Current Quarter* | |

| Current Quarter* | 2.86% |
|---------------------|--------|
| Blended Benchmark** | 2.95% |
| Year To Date | 11.59% |
| Blended Benchmark | 11.65% |
| 1 Year | 11.59% |
| Blended Benchmark | 11.65% |
| 3 Year | 5.98% |
| Blended Benchmark | 6.20% |
| 5 Year | 7.26% |
| Blended Benchmark | 7.69% |
| 10 Year | 5.51% |
| Blended Benchmark | 5.56% |

^{*}Returns less than 1-year are not annualized. **Breakdown for Blended Benchmark: 26.5% S&P500, 5% Russell Mid Cap, 7.5% Russell 2000, 3.25% MSCI EM FREE, 6% MSCI EAFE, 33.50% BC US Agg, 10% ML 1-3 Yr US Corp/Gov't, 1.50% US High Yield Master II, 1.75% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 43% S&P 500, 2% Russell 2000, 5% MSCI EAFE, 15% ML 1-3 Year Corp/Gov, 30% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 50% S&P 500, 15% ML 1-3 Yr Corp/Gov, 30% BC Agg, and 5% Citi 1 Mth T-Bill.

ANNUAL RETURNS

HighMark Plus (Active)

| 9 | (| - / |
|------|---|---------|
| 2008 | | -22.88% |
| 2009 | | 21.47% |
| 2010 | | 12.42% |
| 2011 | | 0.55% |
| 2012 | | 12.25% |
| 2013 | | 13.06% |
| 2014 | | 4.84% |
| 2015 | | 0.14% |
| 2016 | | 6.44% |
| 2017 | | 13.19% |

Index Plus (Passive)

| illuex Flus (Fassive) | |
|-----------------------|---------|
| 2008 | -18.14% |
| 2009 | 16.05% |
| 2010 | 11.77% |
| 2011 | 2.29% |
| 2012 | 10.91% |
| 2013 | 12.79% |
| 2014 | 5.72% |
| 2015 | -0.52% |
| 2016 | 7.23% |
| 2017 | 11.59% |

PORTFOLIO FACTS

| Н | lig | hN | lark | Plus | (Active |) |
|---|-----|----|------|------|---------|---|
|---|-----|----|------|------|---------|---|

| Inception Data | 10/2004 | lı |
|--------------------------|---------|----|
| No of Funds in Portfolio | 19 | N |

Index Plus (Passive)

| Inception Data | 05/2006 |
|--------------------------|---------|
| No of Funds in Portfolio | 13 |

HighMark Plus (Active)

Columbia Contrarian Core Z Vanguard Growth & Income Adm

Dodge & Cox Stock Fund Harbor Capital Appreciation

T. Rowe Price Growth Stock iShares Russell Mid-Cap ETF

Vanguard REIT ETF

Undiscovered Managers Behavioral Value

T. Rowe Price New Horizons

Nationwide Bailard International Equities

Dodge & Cox International Stock

MFS International Growth I

Hartford Schroders Emerging Markets Eq

Vanguard Short-Term Invest-Grade Adm

PIMCO Total Return

Prudential Total Return

Nationwide Loomis Bond

Eaton Vance Floating Rate & High Income

First American Government Obligations Z

Index Plus (Passive)

iShares Core S&P 500 ETF

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell Mid-Cap ETF

Vanguard REIT ETF

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

Vanguard FTSE Emerging Markets ETF

Vanguard Short-Term Invest-Grade Adm

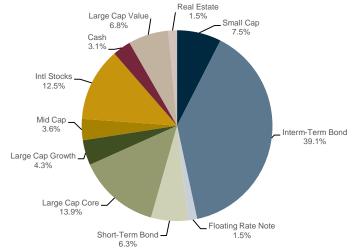
iShares Core U.S. Aggregate

PowerShares Senior Loan

First American Government Obligations Z

Holdings are subject to change at the discretion of the investment manager.

STYLE



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Moderate active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2017, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information experience he times policies and procedures for calculating and reporting performance results is Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Bloomberg Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merril Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

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HIGHMARK CAPITAL MANAGEMENT

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www.highmarkcapital.com

ABOUT THE ADVISER

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Asset Allocation Committee

Number of Members: 16 Average Years of Experience: 26 Average Tenure (Years): 13

Manager Review Group



PARS DIVERSIFIED PORTFOLIOS BALANCED

Q4 2017

WHY THE PARS DIVERSIFIED BALANCED PORTFOLIO?

Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

Flexible Investment Options

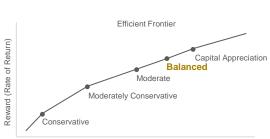
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

INVESTMENT OBJECTIVE

To provide growth of principal and income. While dividend and interest income are an important component of the objective's total return, it is expected that capital appreciation will comprise a larger portion of the total return.



Risk (Standard Deviation)

ASSET ALLOCATION — BALANCED PORTFOLIO

| | Strategic Range | Policy | Tactical |
|--------------|-----------------|--------|----------|
| Equity | 50 – 70% | 60% | 60% |
| Fixed Income | 30 - 50% | 35% | 37% |
| Cash | 0 – 20% | 5% | 3% |

(Gross of Investment Management Fees, but ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees)

HighMark Plus (Active)

| riigiliviaik rius (Active) | |
|----------------------------|------------|
| Current Quarter* | 3.49% |
| Blended Benchmark** | 3.51% |
| Year To Date | 15.46% |
| Blended Benchmark | 13.54% |
| 1 Year | 15.46% |
| Blended Benchmark | 13.54% |
| 3 Year | 7.25% |
| Blended Benchmark | 7.06% |
| 5 Year | 8.54% |
| Blended Benchmark | 8.89% |
| 10 Year | 5.74% |
| Blended Benchmark | 6.06% |
| *5. | l **Dll f- |

Index Plus (Passive)

| Current Quarter* | 3.37% |
|---------------------|--------|
| Blended Benchmark** | 3.51% |
| Year To Date | 13.39% |
| Blended Benchmark | 13.54% |
| 1 Year | 13.39% |
| Blended Benchmark | 13.54% |
| 3 Year | 6.78% |
| Blended Benchmark | 7.06% |
| 5 Year | 8.35% |
| Blended Benchmark | 8.89% |
| 10 Year | 5.63% |
| Blended Benchmark | 6.06% |

^{*} Returns less than 1-year are not annualized. **Breakdown for Blended Benchmark: 32% S&P500, 6% Russell Mid Cap, 9% Russell 2000, 4% MSCI EM FREE, 7% MSCI EAFE, 27% BC US Agg, 6.75% ML 1-3 Yr US Corp/Gov't, 1.25% US High Yield Master II, 2% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 51% S&P 500; 3% Russell 2000, 6% MSCI EAFE, 5% ML 1-3 Year Corp./Govt, 30% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 60% S&P 500, 5% ML 1-3Yr Corp/Gov, 30% BC Agg, and 5% Citi 1 Mth T-Bill.

ANNUAL RETURNS

HighMark Plus (Active)

| riigiiiviant rias (rtotive) | |
|-----------------------------|---------|
| 2008 | -25.72% |
| 2009 | 21.36% |
| 2010 | 14.11% |
| 2011 | -0.46% |
| 2012 | 13.25% |
| 2013 | 16.61% |
| 2014 | 4.70% |
| 2015 | 0.04% |
| 2016 | 6.82% |
| 2017 | 15.46% |

Index Plus (Passive)

Index Plus (Passive)

| index Plus (Passive) | |
|----------------------|---------|
| 2008 | -23.22% |
| 2009 | 17.62% |
| 2010 | 12.76% |
| 2011 | 1.60% |
| 2012 | 11.93% |
| 2013 | 15.63% |
| 2014 | 6.08% |
| 2015 | -0.81% |
| 2016 | 8.26% |
| 2017 | 13.39% |

PORTFOLIO FACTS

| Н | lig | hN | lark | Pl | us | (A | cti | ve) |) |
|---|-----|----|------|----|----|----|-----|-----|---|
|---|-----|----|------|----|----|----|-----|-----|---|

| Inception Data | 10/2006 | Inception Data | 10/2007 |
|--------------------------|---------|--------------------------|---------|
| No of Funds in Portfolio | 19 | No of Funds in Portfolio | 13 |

HighMark Plus (Active)

Columbia Contrarian Core Z Vanguard Growth & Income Adm

Dodge & Cox Stock Fund

Harbor Capital Appreciation

T. Rowe Price Growth Stock

iShares Russell Mid-Cap ETF

Vanguard REIT ETF

Undiscovered Managers Behavioral Value

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PIMCO Total Return

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Eaton Vance Floating Rate & High Income First American Government Obligations Z

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iShares Core S&P 500 ETF

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iShares Russell Mid-Cap ETF

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iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

Vanguard FTSE Emerging Markets ETF

Vanguard Short-Term Invest-Grade Adm

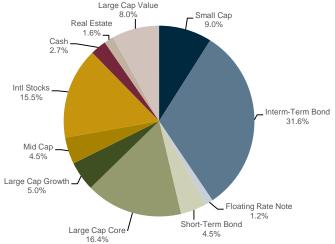
iShares Core U.S. Aggregate

PowerShares Senior Loan

First American Government Obligations Z

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STYLE



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security.

The composite name has been changed from PARS Balanced/Moderately Aggressive to PARS Balanced on 5/1/2013. The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2017, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting. accounting

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity markets performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Bloomberg Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

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Asset Allocation Committee

Number of Members: 16 Average Years of Experience: 26 Average Tenure (Years): 13

Manager Review Group



PARS DIVERSIFIED PORTFOLIOS **CAPITAL APPRECIATION**

Q4 2017

WHY THE PARS DIVERSIFIED CAPITAL APPRECIATION PORTFOLIO?

Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

Flexible Investment Options

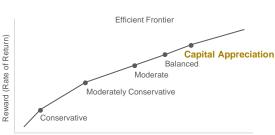
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

Risk Management

The portfolio is constructed to control risk through four layers of diversification - asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

INVESTMENT OBJECTIVE

The primary goal of the Capital Appreciation objective is growth of principal. The major portion of the assets are invested in equity securities and market fluctuations are expected.



Risk (Standard Deviation)

ASSET ALLOCATION — CAPITAL APPRECIATION PORTFOLIO

| | Strategic Range | Policy | Tactical |
|--------------|-----------------|--------|----------|
| Equity | 65 - 85% | 75% | 75% |
| Fixed Income | 10 - 30% | 20% | 23% |
| Cash | 0 - 20% | 5% | 2% |

(Gross of Investment Management Fees, but ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees)

| Current Quarter* | 4.16% |
|------------------------------|--------|
| Blended Benchmark** | 4.34% |
| Year To Date | 16.72% |
| Blended Benchmark | 16.55% |
| 1 Year | 16.72% |
| Blended Benchmark | 16.55% |
| 3 Year | 8.20% |
| Blended Benchmark | 8.27% |
| 5 Year | 10.08% |
| Blended Benchmark | 10.56% |
| Inception to Date (108-Mos.) | 10.90% |
| Blended Benchmark | 11.64% |

^{*} Returns less than 1-year are not annualized. **Breakdown for Blended Benchmark: 39.5% S&P500, 7.5% Russell Mid Cap, 10.5% Russell 2000, 5.25% MSCI EM FREE, 10.25% MSCI EAFE, 16% BC US Agg, 3% ML 1-3 Yr US Corp/Gov't, 1% US High Yield Master II, 2% Wilshire REIT, and 5% Citi 1 Mth T-Bill.

ANNUAL RETURNS

| 2008 | N/A% |
|------|--------|
| 2009 | 23.77% |
| 2010 | 12.95% |
| 2011 | -1.35% |
| 2012 | 13.87% |
| 2013 | 20.33% |
| 2014 | 6.05% |
| 2015 | -0.27% |
| 2016 | 8.81% |
| 2017 | 16.72% |

PORTFOLIO FACTS

| HighMark Plus (Active) | | Index Plus (Passive) | |
|--------------------------|---------|--------------------------|-----|
| Inception Data | 01/2009 | Inception Data | N/A |
| No of Funds in Portfolio | 19 | No of Funds in Portfolio | 13 |

HighMark Plus (Active)

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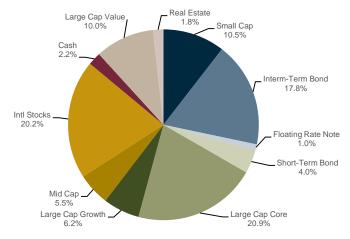
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