



MEMORANDUM

DATE: March 6, 2018

TO: Carolyn Lehr, City Manager

- **FROM:** Susan Hsieh, Finance Director
- SUBJECT: Resolution Of The City Council Of The City Of Emeryville Amending The Adopted Budget For The 2017-18 And 2018-19 Fiscal Years

RECOMMENDATION

Staff recommends that the City Council review and approve the proposed budget adjustments for fiscal years 2017-18 and 2018-19.

BACKGROUND

The City's 2017-19 Budget was adopted by the Council on September 19, 2017. Finance staff has conducted its mid-cycle budget review together with all city departments and recommends the adjustments discussed in this staff report.

DISCUSSION

General Fund Proposed Budget Adjustments

General Fund – Summary of Proposed Budget Adjustments

The table below summarizes the General Fund proposed budget adjustments for fiscal years 2017-18 (FY 2018) and 2018-19 (FY 2019). FY 2018 revenue/expenditure budget is projected to increase by \$1.1 million, and FY 2019 revenue/expenditure budget is projected to increase by \$1 million.

| | | | FY 17-18 | | | FY 18-19 |
|--------------|---------------|--------------|---------------|---------------|--------------|---------------|
| | FY 17-18 | FY 17-18 | Proposed | FY 18-19 | FY 18-19 | Proposed |
| | Adopted | Proposed | Revised | Adopted | Proposed | Revised |
| | Budget | Adjustment | Budget | Budget | Adjustment | Budget |
| Revenues | \$ 40,341,130 | \$ 1,114,658 | \$ 41,455,788 | \$ 40,341,871 | \$ 1,012,728 | \$ 41,354,599 |
| Expenditures | \$ 40,341,130 | \$ 1,114,658 | \$ 41,455,788 | \$ 40,341,871 | \$ 1,012,728 | \$ 41,354,599 |

<u>General Fund – Proposed Revenue Adjustments</u>

<u>Performance of the General Fund Revenues</u> - The table below presents the General Fund revenues for the six months ended December 31, 2017. Revenues totaled \$15.2 million, or 38% of the \$40.3 million annual budget. Please note that revenues such as Property Tax, Residual Tax Increment, and Vehicle License Fee In Lieu are not evenly distributed. The County distributes these taxes based on historical trends and collections, and these taxes are normally collected by the County in December and April. Significant variances are discussed as part of the proposed budget adjustments below.

General Fund Revenues for the Period Ended December 31, 2017

| | | | Budget vs. | | | | |
|-----------------------------|---------------|--------------|--------------|--------|--------------|-------------|---------|
| | FY17-18 | FY17-18 | Actual | % of | FY16-17 | FY17-18 vs | FY16-17 |
| Revenues By Category | Budget | Actual | Variance | Budget | Actual | Variar | ice |
| Sales Tax | \$ 8,142,350 | \$ 2,550,507 | \$ 5,591,843 | 31% | \$ 2,515,323 | \$ 35,184 | 1% |
| Transient Occupancy Tax | 7,884,090 | 3,549,898 | 4,334,192 | 45% | 3,103,649 | 446,249 | 14% |
| Business License Tax | 5,850,861 | 368,611 | 5,482,250 | 6% | 379,546 | (10,935) | -3% |
| Utility Users Tax | 3,171,771 | 1,389,776 | 1,781,995 | 44% | 1,384,030 | 5,746 | 0% |
| Cardroom Tax | 2,629,080 | 1,399,509 | 1,229,571 | 53% | 1,327,501 | 72,008 | 5% |
| Licenses and Permits | 2,394,330 | 1,502,126 | 892,204 | 63% | 2,534,756 | (1,032,630) | -41% |
| Property Tax | 2,484,328 | 942,340 | 1,541,989 | 38% | 1,025,888 | (83,548) | -8% |
| Residual Tax Increment | 1,421,025 | - | 1,421,025 | 0% | - | - | 0% |
| Franchises | 1,702,950 | 704,192 | 998,758 | 41% | 691,597 | 12,595 | 2% |
| Vehicle License Fee In Lieu | 823,474 | 426,955 | 396,519 | 52% | 403,664 | 23,291 | 0% |
| Real Property Transfer Tax | 1,246,220 | 496,926 | 749,294 | 40% | 445,699 | 51,227 | 11% |
| Other Revenues | 2,529,152 | 1,875,328 | 653,824 | 74% | 736,936 | 1,138,392 | 154% |
| Transfers In | 61,500 | 30,750 | 30,750 | 50% | 142,500 | (111,750) | -78% |
| Total | \$ 40,341,130 | \$15,236,917 | \$25,104,213 | 38% | \$14,691,089 | \$ 545,828 | 4% |

<u>General Fund Revenue Adjustments</u> – The proposed General Fund revenue adjustments are outlined below.

| | | | FY 17-18 | | | FY 18-19 |
|-----------------------------|---------------|--------------|---------------|---------------|--------------|---------------|
| | FY 17-18 | FY 17-18 | Proposed | FY 18-19 | FY 18-19 | Proposed |
| | Adopted | Proposed | Revised | Adopted | Proposed | Revised |
| Revenues By Category | Budget | Adjustment | Budget | Budget | Adjustment | Budget |
| Sales Tax | \$ 8,142,350 | \$- | \$ 8,142,350 | \$ 8,298,755 | \$- | \$ 8,298,755 |
| Transient Occupancy Tax | 7,884,090 | 395,293 | 8,279,383 | 7,962,931 | 367,616 | 8,330,547 |
| Business License Tax | 5,850,861 | 133,000 | 5,983,861 | 5,879,920 | 33,000 | 5,912,920 |
| Utility Users Tax | 3,171,771 | | 3,171,771 | 3,187,630 | | 3,187,630 |
| Cardroom Tax | 2,629,080 | 70,920 | 2,700,000 | 2,642,225 | 57,775 | 2,700,000 |
| Licenses and Permits | 2,394,330 | 439,400 | 2,833,730 | 2,144,802 | 331,000 | 2,475,802 |
| Property Tax | 2,484,328 | | 2,484,328 | 2,532,615 | | 2,532,615 |
| Residual Tax Increment | 1,421,025 | 12,005 | 1,433,030 | 1,422,852 | 68,092 | 1,490,944 |
| Franchises | 1,702,950 | | 1,702,950 | 1,716,350 | | 1,716,350 |
| Vehicle License Fee In Lieu | 823,474 | 30,436 | 853,910 | 839,943 | 48,123 | 888,066 |
| Real Property Transfer Tax | 1,246,220 | | 1,246,220 | 1,252,451 | | 1,252,451 |
| Other Revenues | 2,529,152 | 33,604 | 2,562,756 | 2,399,897 | 107,122 | 2,507,019 |
| Transfers In | 61,500 | | 61,500 | 61,500 | | 61,500 |
| Total Revenues | \$ 40,341,130 | \$ 1,114,658 | \$ 41,455,788 | \$ 40,341,871 | \$ 1,012,728 | \$ 41,354,599 |

- No change in Sales Tax as the updated projections provided by our consultant are close to the original estimates. Staff will continue to monitor this flattening revenue due to online sales.
- An increase of \$395,293 in Transient Occupancy Tax in FY 2018 and \$367,616 in FY 2019. Additional resources are used to support city services as discussed below. Following the Budget Advisory Committee's advice, staff budgeted conservatively for the new revenue stream from the City's fifth hotel that was opened in November 2016. This best practice prevents the City from over budgeting expenditures if the increase in revenue does not come to fruition. Hotel operators expect minor growth in the next two years.
- An increase of \$133,000 in Business License Tax in FY 2018 and \$33,000 in FY 2019 resulted from a Tax Discovery Program launched in fiscal year 2017-18 and higher than expected business license in lieu tax generated by a new business operator. FY 2018 Tax Discovery Program revenue reflects one-time revenue associated with the collection of tax, interest, and penalties for prior years.
- An increase of \$70,920 in Cardroom Tax in FY 2018 and \$57,775 in FY 2019 based on current revenue trends.
- An increase of \$439,400 in Licenses and Permits in FY 2018 and \$331,000 in FY 2019 due to reimbursable revenues from development projects and increases in fire inspection fees and fees from the Police Department. Of these amounts, approximately \$300,000 in both FY 2018 and FY 2019 are expected to offset related expenses.
- An increase of \$12,005 in Residual Tax Increment in FY 2018 and \$68,092 in FY 2019 based on updated assessed value provided by the County. Staff anticipates re-submitting the funding request to the Department of Finance for the Corporation Yard remediation project for the second ROPS (Recognized Obligation Payment Schedule) period in fiscal year 2018-19. If the Successor Agency is successful in securing funding, the allocation to the General Fund in the FY 2019 budget year may be reduced.
- An increase of \$30,436 in Vehicle License Fee In Lieu in FY 2018 and \$48,123 in FY 2019 based on the projection provided by the County for FY 2018.
- An increase of \$33,604 in Other Revenues in FY 2018 and \$107,122 in FY 2019 as a result of expected increases in ECCL rental revenue, recreation class fees, parking citation revenue (decrease in 2018 and increase in 2019), and investment earnings, but offset by expected investment loss in FY 2018 and lower than expected administrative reimbursement from the Successor Agency in FY 2019.

ECCL rental revenue will be remitted to the Emery Unified School District at year end, and revenues from Community Services will offset additional program expenses. Parking citation revenue will be partially offset by a part-time position.

<u>General Fund – Proposed Expenditure Adjustments</u>

<u>Performance of the General Fund Expenditures</u> - The table below presents the General Fund expenditures for the six months ended December 31, 2017. Expenditures totaled \$18.6 million, or 46% of the \$40.3 million annual budget. Significant variances are discussed as part of the proposed budget adjustments below.

General Fund Expenditures for the Period Ended December 31, 2017

| | | | Budget vs. | | | | |
|------------------------------------|---------------|---------------|----------------|--------|---------------|---------------|--------|
| | FY17-18 | FY17-18 YTD | Actual | % of | FY16-17 YTD | FY16-17 vs. F | Y17-18 |
| Expenditures By Type | Budget | Actual | Variance | Budget | Actual | Variand | e |
| Staffing | \$ 21,506,264 | \$ 11,204,156 | \$(10,302,108) | 52% | \$ 10,550,240 | \$ 653,915 | 6% |
| Contract Services | 10,359,855 | 3,731,640 | (6,628,216) | 36% | 3,232,275 | 499,365 | 15% |
| Maintenance | 2,558,451 | 1,082,550 | (1,475,901) | 42% | 1,017,383 | 65,168 | 6% |
| Supplies | 925,879 | 250,538 | (675,341) | 27% | 295,444 | (44,907) | -15% |
| Utilities | 797,100 | 352,109 | (444,991) | 44% | 280,490 | 71,618 | 26% |
| Insurance | 559,218 | 542,604 | (16,614) | 97% | 453,303 | 89,301 | 20% |
| Education & Training | 297,508 | 92,075 | (205,433) | 31% | 73,634 | 18,441 | 25% |
| Advertising/Printing & Publication | 176,667 | 48,005 | (128,662) | 27% | 72,031 | (24,027) | -33% |
| Fees & Charges | 55,000 | 6,204 | (48,796) | 11% | 8,081 | (1,877) | 0% |
| Programs & Grants | 231,500 | 54,932 | (176,568) | 24% | 18,460 | 36,471 | 198% |
| Rental & Leases | 264,700 | 50,096 | (214,604) | 19% | 46,666 | 3,430 | 7% |
| Other | 82,693 | 34,372 | (48,321) | 42% | 10,460 | 23,912 | 229% |
| Capital | 50,000 | 26,124 | (23,876) | 52% | 0 | 26,124 | 0% |
| Transfers Out | 2,476,295 | 1,155,388 | (1,320,907) | 47% | 1,134,392 | 20,995 | 2% |
| Total | \$ 40,341,130 | \$ 18,630,791 | \$(21,710,339) | 46% | \$ 17,192,861 | \$ 1,437,930 | 8% |

<u>General Fund Expenditure Adjustments</u> – The proposed General Fund expenditure adjustments are outlined below.

| | FY 17-18 Adopted | FY 17-18 Proposed | FY 17-18 Proposed Revised | FY 18-19 Adopted | FY 18-19 Proposed | FY 18-19 Proposed Revised |
|--------------------------------|---------------------|----------------------|---------------------------------|---------------------|----------------------|---------------------------------|
| Expenditures By Department | Budget | Adjustment | Budget | Budget | Adjustment | Budget |
| City Council | \$ 191,164 | \$ 2,000 | \$ 193,164 | \$ 206,165 | \$ (2,000) | \$ 204,165 |
| City Manager | 667,199 | 96,274 | 763,473 | 588,237 | (2,926) | 585,311 |
| City Clerk | 582,806 | (15,025) | 567,781 | 597,809 | | 597,809 |
| Public Information Office | 105,000 | | 105,000 | 105,000 | | 105,000 |
| City Attorney | 593,564 | | 593,564 | 594,487 | | 594,487 |
| Information Technology | 716,883 | | 716,883 | 754,533 | | 754,533 |
| Finance | 1,132,101 | 13,720 | 1,145,821 | 1,213,766 | | 1,213,766 |
| Human Resources | 810,093 | | 810,093 | 737,880 | 18,000 | 755,880 |
| Community Development Services | 3,818,413 | (197,195) | 3,621,218 | 3,506,983 | 17,280 | 3,524,263 |
| Public Works | 3,013,263 | 91,321 | 3,104,584 | 3,180,824 | 229,565 | 3,410,389 |
| Non-Departmental Operations | 4,474,922 | 1,625,600 | 6,100,522 | 4,149,950 | 29,889 | 4,179,839 |
| Police | 13,061,304 | (483,426) | 12,577,878 | 13,220,531 | 509,639 | 13,730,170 |
| Fire | 7,939,030 | (119,373) | 7,819,657 | 8,347,107 | 50,299 | 8,397,406 |
| Community Services | 3,235,388 | 100,762 | 3,336,150 | 3,138,599 | 162,981 | 3,301,580 |
| Total Expenditures | \$ 40,341,130 | \$ 1,114,658 | \$ 41,455,788 | \$ 40,341,871 | \$ 1,012,728 | \$ 41,354,599 |

Police

- The decrease of \$483,426 in expenditures in FY 2018 is due to savings from unfilled positions and several expense accounts, net of overtime increase of \$100,000.
- The increase of \$509,639 in expenditures in FY 2019 is due to the following:
 - Add a Part-Time Parking Enforcement Officer to provide proactive parking enforcement services to residents and businesses. Cost is expected to be offset by additional revenues.
 - Restore two Trainee positions to ensure successful and efficient employment model is in place to fill vacant positions and reduce overtime and employee burnout. These positions will only be filled if vacancies are expected.
 - Increase overtime based on expected staffing levels (\$280k).
 - Increase in other expenses such as training and investigation analysis.

Fire

- The decrease of \$119,373 in expenditures in FY 2018 is due to the cancellation of a fire study (\$40k) and lower than expected contract cost (\$79k) based on updated estimate provided by the Alameda County Fire Department (ACFD).
- The increase of \$50,299 in expenditures in FY 2019 is due to higher than expected contract cost. The updated projection provided by ACFD shows an increase of \$170,899 over a prior estimate mainly due to expected EMS equipment replacement cost. To balance the FY 2019 General Fund budget, staff proposes to budget \$50k in the General Fund, and make a \$120k contribution to the Vehicle Replacement Fund in FY 2018 to cover the expense in FY 2019.

Public Works

- The increase of \$91,321 in expenditures in FY 2018 is mainly due to reimbursable expenses associated with development projects. Reimbursable expenses are offset by reimbursable revenues described above.
- The increase of \$229,565 in expenditures in FY 2019 is due to the following:
 - Reimbursable expenses associated with development projects.
 - Reclassify the Civil Engineer position to Management Analyst (similar pay scale) – 30% allocation to the General Fund and 70% to the Capital Project Fund.
 - Add one Intern to support the Green Infrastructure Development Plan; adjustment also reflects intern staffing allocations from the General Fund to other funds.

• Restore a Maintenance Worker position, with 90% allocation to the General Fund and 10% to the Marina Fund, to support needed services as the City continues to make improvements to the maintenance area.

Community Development

- The decrease of \$197,195 in expenditures in FY 2018 resulted from savings from a vacant position and lower than expected contract obligations. The savings were reduced by reimbursable expenses associated with development projects. Reimbursable expenses are offset by reimbursable revenues described above.
- The increase of \$17,280 in expenditures in FY 2019 is due to the following:
 - Savings from professional services, but offset by reimbursable expenses associated with development projects.
 - Restore a Management Analyst position and reduce contract costs to bring certain labor compliance work in house (no increase to cost).
 - Restore a Coordinator position to support economic development and capital projects, with 33% allocation to the General Fund. This increase is offset by an allocation to the Capital Project Fund for another position managing capital projects.
 - Add budget for credit card related services.

Community Services

- The increase of \$100,762 in expenditures in FY 2018 is mainly due to the ECCL rental reimbursement (corresponds to the rental revenue described above). The adjustment also reflects reduction in ECCL operations and maintenance costs and other miscellaneous expenses, but offset by an increase in part-time staffing expense.
- The increase of \$162,981 in expenditures in FY 2019 is due to the following:
 - ECCL rental reimbursement, net of reduction in ECCL operations and maintenance costs and other miscellaneous expenses.
 - Increase in part-time staffing costs based on expected activity levels offset by additional revenues described above.
 - Unfreeze two Supervisor positions and freeze two Coordinator positions. This change will enable the department to meet the needs of the community and support City Council's goal for community services (a minor increase in cost).

Non-Departmental Operations

- The increase of \$1,625,600 in expenditures in FY 2018 is due to the following:
 - \$750,000 contribution to the Workers' Compensation Fund to cover anticipated large settlements in the next two years; increase reserve due to

low fund balance resulting from lower than budgeted cost recovery and large claim settlements in prior fiscal year. Refer to proposed budget adjustments to other funds below.

- \$10,000 contribution to the Major Maintenance Fund due to anticipated increase in park maintenance cost.
- \$120,600 contribution to the Vehicle Replacement Fund to fund the FY 2019 Fire services as described above.
- \$545,000 contribution to the Technology Fund to support various projects described below. In the long run, the City should consider consolidating various financial and service program applications into a cloud-based ERP (enterprise resources planning) system to provide real-time information to the public and utilize better management tools to improve efficiency and processes. This change is inevitable as technology continues to advance. A large amount of money will be required to obtain such a system, and the City should put aside funds such as one-time savings to accumulate the financial resources.
- \$200,000 contribution to the Accrued Benefits Fund to eliminate the deficit fund balance.
- The increase of \$29,889 in expenditures in FY 2019 is due to expected increase in general liability insurance premium.

Administration

(Includes City Council, City Manager, City Clerk, Public Information Office, City Attorney, Information Technology, Finance, and Human Resources).

- The increase of \$96,969 in expenditures in FY 2018 is primarily due to election and consultant costs associated with the housing bond measure that will be placed on the June 2018 ballot, and an adjustment to reflect unspent funds for the City-Wide Records Management Project.
- The increase of \$13,074 in expenditures in FY 2019 is mainly due to the software maintenance budget for the Human Resources Department.

Proposed Budget Adjustments to Other Funds

Proposed budget adjustments to other funds are described below.

| | Fis | cal Year 2017 | -18 | Fis | cal Year 2018 | B-19 | |
|---|--------------------------|--------------------------|-------------|--------------------------|--------------------------|--------------|---|
| | Revenue | Expenditure | Net Impact | Revenue | Expenditure | Net Impact | |
| Fund Description | Increase / (Decrease) | Increase / (Decrease) | | Increase / (Decrease) | Increase / (Decrease) | | Justification for Adjustments |
| Economic Development | (20010000) | (20010000) | | (200.0000) | (200.0000) | | Adjust tax increment revenue based on |
| - Fund 202 | \$ 2,401 | \$- | \$ 2,401 | \$ 13,619 | \$- | \$ 13,619 | updated assessed value. |
| General Plan Maintenance - Fund 225 | - | 16,923 | (16,923) | _ | 44,076 | (44,076) | Add one Public Works intern in FY 17-18 to support the Green Infrastructure Development Plan approved by the Council; restore an Economic Development and Housing Coordinator position and allocate 1/3 of the staffing cost to this fund in FY 18-19. |
| Child Development Center - Fund 230 | _ | _ | _ | - | 10,000 | (10,000) | Reclassify \$102k from staffing to professional services in FY 17-18 (no net impact); add \$10k to professional services in FY 18-19. |
| Measure B- | | | | | 10,000 | (10,000) | |
| Streets/Roads - Fund 240 | - | - | - | - | 10,000 | (10,000) | Increase professional service budget to support Measure B projects. |
| Measure BB- Bicycles/Pedestrians - Fund 264 | - | 12,963 | (12,963) | - | 12,444 | (12,444) | Public Works Intern staffing allocation to support Measure BB projects. |
| Affordable Housing - Fund 299 | 9,604 | 55,000 | (45,396) | 54,475 | - | 54,475 | Adjust tax increment revenue based on updated assessed value; increase budget to cover unanticipated legal costs. |
| General Capital Fund - Fund 475 | 24,010 | (252,828) | 276,838 | 136,185 | 302,711 | (166,526) | Adjust tax increment revenue based on updated assessed value; FY 17-18 expenditure adjustment reflects savings from vacant Civil Engineer and Administrative Analyst positions; FY 18-19 expenditure adjustment includes \$260k for property tax associated with the Transit Center Development (reimbursement to developer per agreement) and \$42k staffing allocation associated with capital project related positions. |
| Marina - Fund 495 | _ | _ | _ | _ | 9,375 | (9.375) | Restore Maintenance Worker position to support needed services and allocate 10% to cover activities in the Marina area. |
| Sewer Operations - Fund 510 | - | (4,814) | 4,814 | - | 593 | | Adjust staffing allocation to reflect Public Works intern support for sewer program. |
| Workers' Compensation - Fund 600 | 750,000 | 300,251 | 449,749 | - | 296,101 | (296,101) | Adjust claims expense due to anticipated large settlements in the next two years; increase reserve due to low fund balance resulting from lower than budgeted cost recovery and large claim settlements in prior fiscal year. |
| Major Maintenance - Fund 650 | 10,000 | - | 10,000 | - | (94,910) | 94,910 | General Fund contribution in FY 17-18 to cover anticipated increase in park maintenance cost; see capital projects below regarding funding shift and correction. |
| Vehicle Replacement - Fund 660 | 120,600 | - | 120,600 | - | 120,600 | (120,600) | General Fund contribution in FY 17-18 to cover FY 18-19 Fire service contract associated with EMS equipment replacement. |
| Technology - Fund 670 | 545,000 | (57,000) | 602,000 | - | 145,000 | (145,000) | General Fund contribution in FY 17-18 includes \$99k unspent budget for City-Wide Records Management Project to be spent from the IT Fund in future years, \$88k to cover FY 18-19 operating expenses associated with phone system replacement and projects mentioned below, and \$358k for a potential ERP system - a long term project. |
| Accrued Benefits - | | | | | | | General Fund contribution to eliminate the |
| Fund 700 | 200,000 | - ¢ 70.405 | 200,000 | - | - ¢ 055.004 | - | deficit fund balance. |
| Total | \$1,661,615 | \$ 70,495 | \$1,591,120 | \$ 204,278 | \$ 855,991 | \$ (651,713) | |

Proposed Budget Adjustments to Capital Projects

Appropriations for capital projects must be budgeted at the project level, and the proposed adjustments are presented below and included in other funds above.

| Transfer a po to FY 17-18 to Special 15650018 Civic Center HVAC 40,000 94,910 134,910 678,775 (94,910) 583,865 equipment re Public Works to cover the F This adjustme 15650008 Appropriation Total 94,910 (94,910) - - - - This adjustme 15650008 Appropriation Total 94,910 - 134,910 678,775 (94,910) 583,865 Technology - Fund 670 Shift FY 17-1 operating cos connectivity f scale disaster services - mo increase FY Shift FY 17-1 | |
|--|-------------------------|
| Major Maintenance - Fund 650 Transfer a poto for FY 17-18 to for FY 17-19 to for FY 17 | • |
| Transfer a point for the incorrect | |
| 15650018 Civic Center HVAC 40,000 94,910 134,910 678,775 (94,910) 583,865 to FY 17-18 to equipment republic Works to cover the F Civic Center HVAC - Special 94,910 (94,910) - - - This adjustment republic Works to cover the F 15650008 Appropriation Total 94,910 - 134,910 678,775 (94,910) 583,865 the incorrect Technology - Fund 670 | or Maintenance - Fund 6 |
| 15650008 Appropriation Total 94,910 (94,910) - - - - the incorrect Technology - Fund 670 Shift FY 17-1 operating cos connectivity fi scale disaster Shift FY 17-1 | Civic Center HVAC |
| Total 134,910 - 134,910 678,775 (94,910) 583,865 Technology - Fund 670 Shift FY 17-1 operating cos connectivity f scale disaster services - mo increase FY | • |
| Technology - Fund 670 Shift FY 17-1 operating cos connectivity f scale disaster services - mo increase FY | |
| Shift FY 17-1 operating cos connectivity f scale disaster services - mo increase FY | Total |
| Shift FY 17-1 operating cos connectivity f scale disaster services - mo increase FY | hnology - Fund 670 |
| 17240005 Purchases 250,000 (70,000) 180,000 150,000 55,000 205,000 streamline pro | IT Replacements a |
| Total 250,000 (70,000) 180,000 150,000 205,000 205,000 | |

Pending Budget Adjustments

Staff will submit proposed budget adjustments to the City Council regarding the items below at a future council meeting.

- Cannabis businesses are expected to pay the City in the form of community benefits since the City does not impose a cannabis tax at this point. As these businesses move in, the City will be able to estimate the revenues and related expenses.
- The Bridgecourt property was sold in February for approximately \$87 million, and the City is expected to receive about \$1 million in real property transfer tax. This property includes residential and commercial units, and the City is not able to determine the assessed values for the residential portion (General Fund revenue) and the commercial portion (Capital Project Fund revenue) at this point. A payment from the County is expected in April, and the City will be able to determine the amounts at that time.
- CalPERS changed their actuarial services process, which resulted in CalPERS overbilling the City for pension costs. The credits can be applied toward the FY 2018 contributions. The overcharge was revealed to the City this year through their online system. The Payroll Unit is currently working with CalPERS to determine the amount, and our initial estimate is about \$299k.

Staff plans to recommend contributing the one-time "residential" property transfer tax and CalPERS credits to the PERS Pension Reserve Fund.

Forward-Looking Statements

Pension costs are expected to increase significantly in future years. California cities will continue to feel the budget pressure and impact on programs and services. The City has taken proactive steps to pay down unfunded pension liabilities including a recent payment to CalPERS for \$4 million, which will achieve \$11 million in savings over time. The City will also invest the remaining \$9.6 million in the PERS Reserve Fund to establish a Section 115 Pension Trust to mitigate upcoming increases.

To ensure sufficient funding is available to sustain vital city services, the City should continue to put one-time/available revenues into the PERS Reserve Fund, and draw money from the reserve fund/pension trust to cover future operating expenses as needed.

The economy is doing well, and the growth is expected to continue into 2018. Our current revenues are generated under the best financial conditions, and this level of revenue may be reduced during an economic downturn. The City should continue to implement best budget practices to ensure prudent spending and long-term fiscal sustainability, and identify revenue opportunities through economic development.

REVIEW BY CITIZENS COMMITTEES

Staff will present the 2017-19 Proposed Revised Budget to the Budget Advisory Committee on February 28th and receive feedback on the proposed adjustments and strategies being presented to the Council. During the oral report, staff will summarize the comments made by the committee.

FISCAL IMPACT

- The FY 2018 General Fund budget will increase by \$1,114,658, amending the adopted budget from \$40,341,130 to \$41,455,788.
- The FY 2019 General Fund budget will increase by \$1,012,728, amending the adopted budget from \$40,341,871 to \$41,354,599.
- All Other Funds budgets for FY 2018 will increase revenues by \$1,661,615 and increase expenditures by \$70,495.
- All Other Funds budgets for FY 2019 will increase revenues by \$204,278 and increase expenditures by \$855,991.

Mid-Cycle Budget Review City Council Meeting | March 6, 2018 Page 11 of 11

PREPARED BY: Susan Hsieh, Finance Director

APPROVED AND FORWARDED TO THE CITY COUNCIL OF THE CITY OF EMERYVILLE:

John Achr

Carolyn Lehr, City Manager

Attachments:

- 1. Resolution
- 2. Appendix A FY 17-19 Proposed Budget Adjustments to the General Fund
- 3. Appendix B FY 17-19 Proposed Budget Adjustments to Other Funds
- 4. Appendix C FY 17-19 Proposed Budget Adjustments to Capital Projects