

APPLICANT: ROCHAMBEAU

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

Each category ranked on a raw scale of 1 to 10,
with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	7	1	7
3. Does the applicant identify the source(s) of cannabis?	7	1	7
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	5	1	5
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	10	1	10
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	10	1	10
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	7	1	7
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	7	1	7
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	10	1	10
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	9	1	9
11. Does the plan adequately address how to limit the amount of cash on the premises?	10	1	10
12. Does the plan describe an adequate tracking system?	10	1	10
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	10	1	10

APPLICANT: ROCHAMBEAU

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	9	1	9
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	10	1	10
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	7	1.5	10.5
18. Has the applicant offered other benefits to the Emeryville community?	4	3	12
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	10	1.5	15
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	9.5	2	19
Total Points	161.5		187.5

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown

APPLICANT: MN GROUP

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

Each category ranked on a raw scale of 1 to 10,
with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	7	1	7
3. Does the applicant identify the source(s) of cannabis?	7	1	7
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	5	1	5
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	7	1	7
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	9	1	9
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	10	1	10
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	10	1	10
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	10	1	10
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	9	1	9
11. Does the plan adequately address how to limit the amount of cash on the premises?	0	1	0
12. Does the plan describe an adequate tracking system?	10	1	10
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	5	1	5

APPLICANT: MN GROUP

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	5	1	5
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	10	1	10
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	9	1.5	13.5
18. Has the applicant offered other benefits to the Emeryville community?	5	3	15
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	10	1.5	15
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	9	2	18
Total Points	147		175.5

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown

APPLICANT: EAST BAY THERAPEUTICS

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

Each category ranked on a raw scale of 1 to 10,
with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	7	1	7
3. Does the applicant identify the source(s) of cannabis?	7	1	7
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	5	1	5
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	5	1	5
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	9	1	9
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	10	1	10
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	7	1	7
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	10	1	10
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	9	1	9
11. Does the plan adequately address how to limit the amount of cash on the premises?	5	1	5
12. Does the plan describe an adequate tracking system?	10	1	10
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	8	1	8

APPLICANT: EAST BAY THERAPEUTICS

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	9	1	9
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	8	1	8
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	10	1.5	15
18. Has the applicant offered other benefits to the Emeryville community?	3	3	9
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	9	1.5	13.5
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	7.25	2	14.5
Total Points	148.25		171

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown

APPLICANT: GL PARTNERS

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

Each category ranked on a raw scale of 1 to 10,
with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	7	1	7
3. Does the applicant identify the source(s) of cannabis?	7	1	7
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	7	1	7
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	5	1	5
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	10	1	10
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	7	1	7
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	5	1	5
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	5	1	5
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	10	1	10
11. Does the plan adequately address how to limit the amount of cash on the premises?	0	1	0
12. Does the plan describe an adequate tracking system?	7	1	7
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	10	1	10

APPLICANT: GL PARTNERS

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	10	1	10
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	6	1	6
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	5	1.5	7.5
18. Has the applicant offered other benefits to the Emeryville community?	2	3	6
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	9	1.5	13.5
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	8.5	2	17
Total Points	130.5		150

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown

APPLICANT: VMK

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

Each category ranked on a raw scale of 1 to 10,
with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	7	1	7
3. Does the applicant identify the source(s) of cannabis?	7	1	7
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	5	1	5
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	7	1	7
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	6	1	6
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	7	1	7
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	5	1	5
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	7	1	7
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	6	1	6
11. Does the plan adequately address how to limit the amount of cash on the premises?	7	1	7
12. Does the plan describe an adequate tracking system?	5	1	5
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	8	1	8

APPLICANT: VMK

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	7	1	7
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	6	1	6
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	7	1.5	10.5
18. Has the applicant offered other benefits to the Emeryville community?	2	3	6
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	9	1.5	13.5
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	5.5	2	11
Total Points	123.5		141

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown

APPLICANT: FIREFLY

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

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with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	2	1	2
3. Does the applicant identify the source(s) of cannabis?	3	1	3
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	7	1	7
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	5	1	5
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	4	1	4
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	10	1	10
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	7	1	7
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	5	1	5
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	3	1	3
11. Does the plan adequately address how to limit the amount of cash on the premises?	7	1	7
12. Does the plan describe an adequate tracking system?	10	1	10
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	3	1	3

APPLICANT: FIREFLY

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	7	1	7
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	2	1	2
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	5	1.5	7.5
18. Has the applicant offered other benefits to the Emeryville community?	10	3	30
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	2	1.5	3
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	3.25	2	6.5
Total Points	105.25		132

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown

APPLICANT: SAPPHIRE MANAGEMENT

RATING SHEET FOR CANNABIS DISPENSARY/RETAIL OUTLET REQUEST FOR QUALIFICATIONS (RFQ)

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with 10 being the highest score available.

Description of Operations	Raw Score (0-10)	Multiplication Factor	Total Points
1. Does the applicant adequately describe the product type, including whether it will be medicinal or recreational?	5	1	5
2. Does the applicant adequately describe anticipated average production amounts (including each product produced by type, amount, process and rate)?	4	1	4
3. Does the applicant identify the source(s) of cannabis?	3	1	3
4. Does the applicant identify any other products or services to be sold or offered at the site that would enhance the experience for the consumer or otherwise benefit the community?	5	1	5
Description of Premises			
5. Does the applicant identify a site where a dispensary/retail is allowed, and if so, have they secured the right to occupy the property (e.g., own or lease it)?	8	1	8
Security Plan			
6. Does the plan adequately address how to prevent individuals from remaining on the premises if they are not engaged in activity related to the business?	4	1	4
7. Does the plan adequately establish limited access to cannabis and cannabis product to both deter and prevent unauthorized access and theft?	7	1	7
8. Does the plan describe adequate secured storage of cannabis and cannabis products in a manner to prevent diversion, theft or loss?	7	1	7
9. Is the cannabis or cannabis product provided in a tamper proof or tamper evidence packaging?	0	1	0
10. Does the plan adequately address how to mitigate off-site impacts such as loitering, noise, odor and driving under the influence?	3	1	3
11. Does the plan adequately address how to limit the amount of cash on the premises?	5	1	5
12. Does the plan describe an adequate tracking system?	5	1	5
Other Licenses			
13. Does the business adequately describe how they intend to obtain state licensing?	5	1	5
14. Has the applicant adequately described the intended customer market, and how they intend to reach that market?	5	1	5

APPLICANT: SAPPHIRE MANAGEMENT

Business Plan	Raw Score (0-10)	Multiplication Factor	Total Points
15. Has the applicant analyzed how their proposed business will complement existing Emeryville industries and businesses?	5	1	5
16. Has the applicant proposed using businesses' hiring and employment practices consistent with Emeryville values?	7	1	7
17. How does the applicant intend to include or to serve individuals who come from communities that traditionally have been harmed by the War on Drugs?	5	1.5	7.5
18. Has the applicant offered other benefits to the Emeryville community?	4	3	12
19. Does the applicant's proposed budget submittals, including anticipated first year start up activities, adequately demonstrate financial feasibility for the business if selected as qualified for an Operator's Permit?	2	1.5	3
20. Does the applicant's proposal adequately address and further the City goals identified in the RFQ? No.1: Attributes of Business. No. 2: Type of Cannabis. No. 3: Community Benefits. No. 4: Good Neighbor.	3.75	2	7.5
Total Points	92.75		108

The City reserves the right to disqualify or deduct points from an applicant's overall score if the response to any of the questions below is yes.

Background Check	Yes or No
a. Does any member of the applicant team have a felony conviction as specified in Penal Code section 667.5(c)?	No
b. Does any member of the applicant team have a felony conviction as specified in Penal Code section 1192.7?	No
c. Does any member of the applicant team have a felony conviction involving fraud, deceit or embezzlement?	No
d. Does any member of the applicant team have a felony conviction for hiring, employing, or using a minor in transporting, carrying, selling, giving away, preparing for sale, or peddling any controlled substance to a minor, or offering to sell, furnishing, offering to furnish, administering or giving away any controlled substance to a minor?	No
e. Does any member of the applicant team have a felony conviction for drug trafficking with an enhancement pursuant to Health and Safety Code section 11370.4 or 113798?	No
f. Has the cannabis business or any member of the applicant team been sanctioned by a licensing authority or other city or county for unauthorized commercial cannabis activity?	Unknown
g. Would the granting of an Operator's Permit perpetuate or encourage distribution of cannabis or cannabis products to minors, generation of revenue from the sale of cannabis or cannabis products to fund criminal enterprises, gangs and cartels, diversion of cannabis or cannabis products to jurisdictions outside the state, trafficking of other illegal drugs or facilitating other illegal activity, violence and the use of firearms in the cultivations and distribution of cannabis and cannabis products, the use of public lands in the cultivation of cannabis, or the use of federal property for commercial cannabis activity?	Unknown