

## Local Cannabis Taxes

Rates below are based on a percentage of gross receipts, unless otherwise indicated

City	Rate: Dispensary	Rate: Manufacturing	Notes
Adelanto	5%	5%	City allows payment of \$5/square foot in lieu of gross receipts tax
Berkeley	2.5% / 10%	2.5% / 10%	2.5% for medical, 10% non medical, nonprofit medical maximum \$25/square foot for first 3000 square feet and \$10 per foot thereafter
Carson	18%	18%	cannabis businesses prohibited
Cathedral City	10%	\$.40/gram or unit	measures authorize taxes up to 15% (dispensary) and \$1/gram or unit (manufacturing)
Cloverdale	10%	10%	most businesses currently prohibited, draft ordinance under consideration to allow in certain zones
Coachella	TBD	2% + \$15/sf first 20ksf, \$7.50/sf remainder	measure authorizes tax up to 6% plus \$15/square foot, dispensaries currently prohibited but considering up to 4
Coalinga	10%	\$25/sf first 3ksf, \$10/sf remainder	measure authorizes a single dispensary
Desert Hot Springs	10%	TBD	unclear whether manufacturing is permitted, cultivation taxed at \$25/sf first 3ksf, \$10/sf remainder
Dixon	15%	15%	cannabis businesses currently prohibited, soliciting proposals for non-retail "pilot program" and developing dispensary ordinance
Fillmore	15%	TBD	most cannabis businesses currently prohibited, cultivation taxed at \$30/sf first 3ksf, \$15/sf remainder, taxes include CPI escalator
Greenfield	10%	10%	
Grover Beach	5% / 10%	5% / 10%	5% for medical, 10% nonmedical
Hayward	15%	15%	
Hollister	TBD	TBD	application process awards points to businesses that enter a development agreement with min 5% gross receipts to city
King City	\$30k/year	\$30k/year	flat annual fee, payable quarterly
Long Beach	6% / 8%	6%	retail sales 6%-8% for medical, 8%-12% for recreational, 6%-8% for manufacturing
Needles	10%	10%	
Oakland	5% / 10%	5% / 10%	5% medical, 10% nonmedical

City	Rate: Dispensary	Rate: Manufacturing	Notes
Palm Springs	10% / 15%	10% / 15%	10% licensed, 15% unlicensed
Perris	10%	TBD	unclear whether manufacturing is permitted
Pittsburg	10%	10%	cannabis businesses prohibited
Point Arena	3% / 10%	3% / 10%	3% for medical, 10% non medical
Sacramento	4%	4%	
Salinas	10%	10%	
San Diego	5%	5%	measure applies to non medical only, escalates to 8% in 2019, set by ordinance thereafter, maximum 15%
San Francisco	TBD	TBD	Mayor has called for a cannabis task force to explore 2018 measure
San Jose	10%	10%	
San Leandro	6%	6%	escalates to 8% by 2021
Santa Ana	5%	5%	measure authorizes up to 10%
Santa Barbara	20%	20%	unclear if tax is currently set at 20% maximum
Santa Cruz	7%	7%	measure authorizes up to 10%
Stockton	5%	5%	measure authorizes 3.5% to 5%
Vallejo	10%	10%	
Watsonville	10%	2.50%	

\*Information believed current as of July 1, 2017. As cannabis taxation is a rapidly-developing policy arena, and because local jurisdictions communicate their policies with varying degrees of clarity, the above information may be incomplete or innacurate for some cities.

\*Prepared by Chadrick Smalley, Economic Development & Housing Manager