## THE GIRARDI FIRM, LLP

#### LAWYERS

September 4, 2016

Mayor Dianne Martinez
Vice Mayor Scott Donohue
City Council Member Jac Asher
City Council Member Ruth Atkin
City Council Member Nora Davis
City Manager Carolyn Lehr
City Attorney Michael Guina, Esquire
Assistant City Attorney Andrea Visveshwara
1333 Park Avenue
Emeryville, California 94608

Re: Emeryville Sport Fishing, Concessions and Bait Shop

### Dear City of Emeryville:

The above named law firm represents several of the fishing boat captains and Byron and Craig Stone. It is my understanding that the City has agreed to tentatively assign the bait shop agreement to Andy Guiliano. We also understand Mr. Tony Boudames has indicated his intent to object to the assignment.

Mr. Boudames never completed the transaction with the Craig and Byron Stone. Mr. Boudames never closed escrow. Mr. Boudames never operated the bait shop. Mr. Boudames never submitted tax revenues to the City of Emeryville. One day, Mr. Boudames' family is praising the services of Emeryville Sport Fishing. A month later, Mr. Boudames' family is publicly criticizing Emeryville Sport Fishing. Mr. Boudames has written at least one "bad check" to the fishing fleet of Emeryville Sport Fishing. This is not the type of person who should be running the bait shop and working with the fishing fleet.

Attached please find **Exhibit "A"** attached hereto as a true and correct copy of a letter of recommendation from the Emeryville Sport Fishing Charter Fleet.

Attached please find **Exhibit "B"** attached hereto as a true and correct screen shot from reviews of Sea Wolf Sport fishing dated March 24, 2016 where Tanios Boudames III (the son of Tony Boudames) that states:

"Awesome experience fishing with these guys. They did a great job they knew exactly where the fish are and are so professional. It was a fun experience. Great views of the golden gate, San Francisco and so much more. Took home a bag of fresh fish."

Attached please find Exhibit "C" attached hereto as a true and correct screen shot from reviews of Sea Wolf Sport Fishing Dated April 17, 2016 where Tanios Boudames III (the son of Tony Boudames) that states:

"Not a good experience with these guys. Don't know where the fish are and over charged me for the trip.

Attached please find **Exhibit "D"** attached hereto as a true and correct copy of check number 1767 from Comp Express (Tony Boudames' company) to C.Gull II Sportfishing for \$504.23 marked CLOSED ACCOUNT. These funds were to pay for fishing trips aboard the Emeryville Sport Fishing Fleet.

In light of these events, we ask that you confirm the probationary assignment to Andy Guiliano

Sincerely,

Matthew D. Girardi

MDG/seh

## EXHIBIT "A"

## **Emeryville Sportfishing Charter Boat Fleet**

3310 Powell Street Emeryville, California 94608

August 16, 2016

City Manager Carolyn Lehr City Attorney Michael Guina, Esquire Emeryville City Council 1333 Park Avenue Emeryville, California 94608

Re: Emeryville Sportfishing Center, Concessions and Bait Shop

Dear City Manager Lehr, City Attorney Guina, and Emeryville City Council:

In its entirety, the fleet of Emeryville sportfishing charter boats endorses Andy Guiliano's application for the sportfishing concession in Emeryville and purchase of Emeryville Sportfishing Center. Andy's strong business background combined with his many years of experience in both the sportfishing and commercial fishing industries make him an ideal replacement to operate the concession and bait shop. We have confidence in his integrity, abilities, commitment, and business plan for future operations and fully support his application and purchase offer.

If we can be of any assistance in facilitating this proposed transfer of the concessionaire agreement, please contact us through Jon Yokomizo, owner/operator of the F/V Sea Wolf at (916) 521-5879.

Best regards,

Emeryville Sportfishing Charter Boat Fleet

F/V C-Gull II
Don Wong, Owner & Captain

F/V New Huck Finn
Jay Yokomizo, Owner & Captain

F/V New Salmon Queen
James Louie, Owner
Joseph Hobbs Jr, Captain
Matt Rossi, Captain

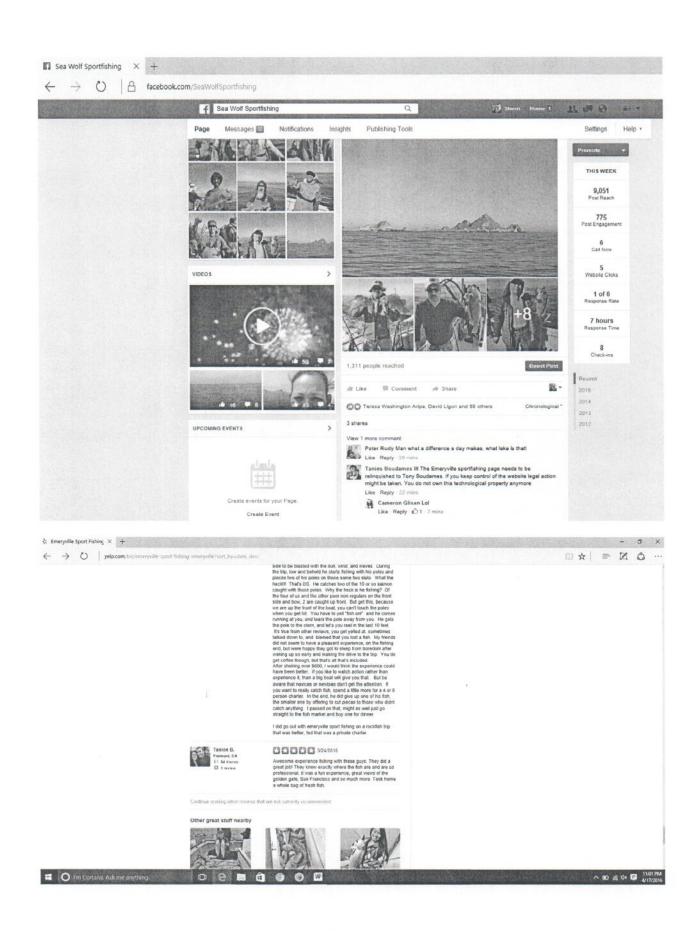
F/V New Seeker Harry Garabedian Jr., Owner & Captain F/V Sea Wolf Jon Yokomizo, Owner & Captain

F/V Sundance Vito Racanelli, Owner RJ Waldron, Captain

F/V TigerFish
Allen Chin, Owner & Captain

F/V Wet Spot Steve Francisco, Owner & Captain

# EXHIBIT "B"



# EXHIBIT "C"

### 1 STAR REVIEWS



Tanios Boudames III reviewed Sea Wolf Sportfishing ---April 17 - @

Not a good experience with these guys. Dont know where fish are and overcharged me for the trip.



♠ Share



Tanios Boudames III reviewed New Salmon Queen - Emeryville — April 17 · 🔞



→ Share



New Salmon Queen - Emeryville So glad that you think it's fun to rate us a one star just because your dad probably asked u to.

April 18 at 5:48am

# EXHIBIT "D"

\*011000146\* 07/11/2016 2248761379

This is a LEGAL COPY of your chera. You can use it the same way you would use the original chera.

RETURN REASON - D CLOSED ACCOUNT

031020000120502 - V-CD/21 1767 ACCOUNT NO. COULTRED ET BANK OF COMMERCE 1: 1211422876 521005744#

41:1211422871:

521005744 1767

~00000050423A

51:1211389581:

2000000504232

FICE OF CHARGE BACK ITEMS

DATE: 7/10/16

AMOUNT ACTION CHARGE PAYOR NAME/REASON FOR RETURN 504.23 CHRGD BACK 7.00 Closed Account

ACCOUNT NUMBER: CHARGE BACKS: CHARGES:

320011082 504.23

7.00

ull II Sportfishing, Inc. 87 Shining Star Lane