



City of Emeryville

CALIFORNIA

MEMORANDUM

DATE: June 7, 2022
TO: Christine Daniel, City Manager
FROM: Michael Parenti, Information Technology Director
SUBJECT: **Resolution Of The City Council Of The City Of Emeryville Authorizing The City Manager To Extend The Existing Agreement With TPx To Provide Fiber Internet Connectivity For An Additional Three Years In The Amount Of Ninety-Nine Thousand Seven Hundred And Twenty Dollars (\$99,720)**

RECOMMENDATION

Staff recommends the City Council of the City of Emeryville adopt the above-entitled resolution authorizing the City Manager to extend the City's agreement with TPx to provide fiber internet connectivity at City Hall and the Police Department in the amount of ninety-nine thousand seven hundred and twenty dollars (\$99,720). This extension will increase the existing bandwidth at each location from 100 Mbps to 250 Mbps while reducing internet costs by \$322 per month.

BACKGROUND

In 2018, the City Council authorized the City Manager to enter into an agreement with TPx to provide both internet and telephone services. Since that time TPx has proven to be a reliable, cost-effective vendor for the City and the contract has since converted to a month-to-month agreement at the same rate.

DISCUSSION

Bandwidth demand has increased since 2018 and will continue to rise as more services are moved off-site and to the cloud. In order to meet this demand, the City engaged with TPx to negotiate terms to increase the bandwidth available to the City. TPx has proposed a three-year term, which increases the current bandwidth, at a lower monthly rate than the existing agreement terms. The new agreement will reduce monthly internet expenses by \$322 per month or \$11,592 over the three-year term.

This extension will replace the internet portion of the existing agreement only. The communications portion of the existing agreement, which includes the City's telephone numbers, will remain unchanged and de-coupled from internet services. This allows the City greater flexibility when negotiating future agreements and evaluating technologies as it will be possible for the City to use different providers for telephone and internet services moving forward.

FISCAL IMPACT

Funding for this purchase will come from the Information Technology Telecommunications Expense Fund (670-76050). As referenced in the "Discussion" section, this agreement will reduce expenses by approximately \$11,592 over three years.

STAFF COMMUNICATION WITH THE PUBLIC

There has been no staff communication with the public.

CONFLICT OF INTEREST

None identified.

CONCLUSION

Staff recommends the City Council authorize the City Manager to enter into the attached agreement with TPx for the internet services detailed in the proposal.

PREPARED BY: Michael Parenti, Information Technology Director

APPROVED AND FORWARDED TO THE CITY COUNCIL OF THE CITY OF EMERYVILLE:



Christine Daniel, City Manager

ATTACHMENTS

- Draft Resolution
- Attachment A – TPx Service Agreement