

RESOLUTION NO. 22-28

Resolution Of The City Council Of The City Of Emeryville Authorizing The City Manager To Purchase Four Marked Ford Explorer Hybrid Police Enforcement Vehicles In An Amount Not To Exceed \$239,249.68 From Folsom Lake Ford

WHEREAS, public safety requires that police personnel be provided with vehicles that are safe to operate and free of maintenance problems; and

WHEREAS, the Police Department sought a bid from the Ford dealer that was awarded the state bid contract, State of California Contract # 1-18-23-14B; and

WHEREAS, Folsom Lake Ford of Folsom has provided the state bid for the sale of Ford police vehicles and therefore this purchase is exempt from the City’s purchasing procedures pursuant to section 3-6.02(c)(2) of the Municipal Code; and

WHEREAS, funds have been identified in the City’s Vehicle Replacement Fund (Fund 660) to replace Police Department patrol vehicles after five years of service; now, therefore, be it

RESOLVED, by the City Council of the City of Emeryville to authorize the City Manager to purchase four Ford Explorer hybrid police vehicles from Folsom Lake Ford of Folsom in an amount not to exceed \$178,647.88 and purchase the needed emergency vehicle equipment at an additional estimated cost of \$60,601.80 and to appropriate said funds from Fund 660.

ADOPTED, by the City Council of the City of Emeryville at a regular meeting held Tuesday, March 15, 2022, by the following vote:

AYES:	<u>5</u>	Mayor Bauters, Vice Mayor Medina and Council Members Donahue, Martinez and Welch
NOES:	<u>0</u>	_____
ABSTAIN:	<u>0</u>	_____
ABSENT:	<u>0</u>	_____

DocuSigned by:

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 MAYOR

ATTEST:
 DocuSigned by:

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 CITY CLERK

APPROVED AS TO FORM:
 DocuSigned by:

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 CITY ATTORNEY

- ATTACHMENTS**
- Exhibit A – Folsom Lake Ford Bid
 - Exhibit B – Lehr Bid

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

Date: 1/13/2022

To: Sergeant Andrew Cassianos / Emeryville Police Department / Hybrid Patrol
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford
Subject: Pricing for 2022 Ford Interceptor (State of California Contract #1-18-23-14B)

\$34,287.53 - Bid Price (2022 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)
3,688.00 - 3.3L V6 Hybrid Engine System w/10-Spd Automatic Transmission (99W/44B)
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)
354.00 - Remote Keyless-Entry Key FOB (55F) - Includes 4 Keys & 4 FOBs
350.00 - Underbody Deflector Plate (76D)
165.00 - Spot Lamps - Dual LED Whelen (51V) - Inc Credit for Std Unity LED Spots
89.00 - Glass - Solar Tint 2nd Row Only (92R)
78.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)
64.00 - Tail Lamp - Police Interceptor Housing Only (86T)
57.00 - OBD-II Split Connector (61B) - Recommended by Upfitters
54.00 - Keyed Alike - Code 1435X (59E)
\$40,121.53 - Selling Price (Includes C.H.P. Paint Scheme)
85.00 - Documentation Fee
\$40,206.53 - Subtotal
4,221.69 - Sales Tax (10.50%)
225.00 - Delivery to Emeryville, CA
8.75 - California Tire Fee
\$44,661.97 - Total Price (EACH)
X4
\$178,647.88 - Total Price (4-Interceptors) F.O.B. Emeryville, CA

Payment Terms: \$500.00 Discount Per Unit 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Ford Telematics (Includes Built-In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Global Lock / Unlock Feature, Noise Suppression, Rear View Camera (Displayed In Rear View Mirror), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Incl. Wiring), Upfitter Switches (4) Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty Included In Bid Price.



Sales Quote

Page: 1

661 Garcia Avenue Pittsburg, CA 94565
 Phone: 925-370-2144 Fax: 925-370-2087

Quote Number: 31621
 Document Date: 8/19/2021
 Terms: Net 30
 Payment Method:

Sell Emeryville Police Department
 To: Andrew Cassianos
 2449 Powell Street
 Emeryville, CA 94608
 Phone: 510-596-3700

Ship Emeryville Police Department
 To: Andrew Cassianos
 2449 Powell Street
 Emeryville, CA 94608
 Phone:

Ship Via
 Tax Ident. Type

Installation at Lehr
 Legal Entity

Customer ID
 SalesPerson

Mike McGee

Vehicle Information:

2022 FORD PIU, Unit: PATROL, Color: B/W

Item No.	Description	Manufacturer Name	Quantity	Unit Price	Total Price
<hr/>					
Front End Equipment					
<hr/>					
BK0534ITU20	PB400 PUSH BUMPER 2020 UTIL OEM FRONT CORNERS OEM WIG WAG	Setina	1	424.15	424.15
EX0011	PATROL POWER HARNESS FRT MNT PI UTIL 2020 CSM SIREN SPEAKER / STRIP	Patrol Power	1	695.00	695.00
SAK66D	SPEAKER BRACKET-D/S UTILITY 2020	Whelen	1	30.75	30.75
I	INSTALLATION CHARGES	Labor Items	7	105.00	735.00
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Roof Equipment					
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STPKT105	CSM - LIGHTBAR / STRIP STRAP KIT UTILITY 2020-	Whelen	1	66.50	66.50
MB8U	CABLE 17' RG58U SOLID CENTER	Misc Radio Parts	1	16.50	16.50
LGMM-EXT-R	LGMM THICK PANEL ANTENNA ADAPTER KIT-UTILITY	Panorama	1	44.16	44.16
I	INSTALLATION CHARGES	Labor Items	3	105.00	315.00
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Drivers Compartment					
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C-VS-1400-INUT-1	CONSOLE 2020 UTILITY	Havis	1	261.72	261.72
C-CUP2-E-C	DUAL EXTERNAL CUP HOLDER	Havis	1	32.02	32.02
C-ARM-104	ARMREST LG FLIP UP PAD TRAK-MOUNT BASE	Havis	1	133.42	133.42
C-FP-15	FACE PLATE 1.5	Havis	1	11.90	11.90
C-FP-1	FACE PLATE 1	Havis	1		
C-FP-3	FACE PLATE 3	Havis	1		
PA-TM-5500-MID-05	MID-SECTION ONLY	Hint	1	142.80	142.80
PA-TM-5500-PIU-20-B	UNDER SEAT BASE ONLY	Hint	1	208.25	208.25
IK-TR-911-RED	IKEY FULL TRAVEL KEYBOARD Customer Supplied Materials MOTOROLA RADIO	iKey	1	382.50	382.50



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 Legal Entity

Customer ID
 SalesPerson

Mike McGee

Vehicle Information:

2022 FORD PIU, Unit: PATROL, Color: B/W

Item No.	Description	Manufacturer Name	Quantity	Unit Price	Total Price
	GUN RACK				
	MIC CLIP, MAG MIC, CONTROLLER & RADIO FACEPLATES, FLASHLIGHT SLEEVE & CHARGER				
SI240TIH	SECURE IDLE UTILITY/SEDAN	Secure Idle	1	164.25	164.25
60CREGCS	12V WHT/RED 6 COMPARTMENT LT	Whelen	1	142.80	142.80
I	INSTALLATION CHARGES	Labor Items	14	105.00	1,470.00
	Prisoner Compartment				
	#8VS RP 1/2 COATED POLY 1/2 EXP METAL PARTITON	Setina	1	655.20	655.20
PK0369ITU20M	FULL REPL TRANSPORT SEAT CENTER PULL BELTS 2020	Setina	1	719.20	719.20
QK0634ITU20	#12VS VINYL COATED EXP METAL REAR PARTITION	Setina	1	415.20	415.20
PK0123ITU202ND	WINDOW BARRIERS VS STEEL VERTICAL UTILITY 2020	Setina	1	223.20	223.20
WK0514ITU20	INSTALLATION CHARGES	Labor Items	6.5	105.00	682.50
	Back End Equipment				
	CARGO BOX LFC LIFT/COMBO, BSN BASE DRW NO LOCK	Setina	1	1,208.76	1,208.76
TK0230ITU20	CARGO BOX RADIO TRAY	Setina	1	331.49	331.49
TPA9289	VERTEX SUPER-LED LIGHT RED	Whelen	1	72.90	72.90
VTX609R	VERTEX SUPER-LED LIGHT BLUE	Whelen	1	72.90	72.90
VTX609B	MICRON RED STUD MOUNT	Whelen	1	95.25	95.25
MCRNTR	MICRON BLUE STUD MOUNT	Whelen	1	95.25	95.25
MCRNTB	WHITE BRKT RT INNER-REAR HATCH LIGHT 20- UTILITY	Dealership Parts	1	23.49	23.49
LB5Z-13N364-A	BLACK BRACKET-RIGHT-REAR HATCH LIGHT 20- UTILITY	Dealership Parts	1	51.83	51.83
LB5Z-13N364-AA	WHITE BRKT LF INNER-REAR HATCH LIGHT 20- UTILITY	Dealership Parts	1	23.49	23.49
LB5Z-13N364-B	BLACK BRACKET-LEFT-REAR HATCH LIGHT 20- UTILITY	Dealership Parts	1	51.83	51.83
LB5Z-13N364-BA	12V WHT/RED 6 COMPARTMENT LT	Whelen	1	142.80	142.80
60CREGCS	CENCOM SAPPHERE W/TA CONN 18 BTN CH	Whelen	1	625.00	625.00
CCSRNTA3	MOUNTED ON REAR HATCH Customer Supplied Materials TRAFFIC ADVISOR				



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 To: Andrew Cassianos
 2449 Powell Street
 Emeryville, CA 94608
 Phone:

Ship Via Installation at Lehr
 Tax Ident. Type Legal Entity

Customer ID [REDACTED]
 SalesPerson Mike McGee

Vehicle Information:

2022 FORD PIU, Unit: PATROL, Color: B/W

Item No.	Description	Manufacturer Name	Quantity	Unit Price	Total Price
I	INSTALLATION CHARGES	Labor Items	17	105.00	1,785.00
INSTALL	INSTALL MATERIALS	Service Items	1	195.00	195.00
F	Shipping Charges	Service Items	1	315.00	315.00
L	LABOR CHARGES-STRIP OLD TAHOE SUPERVISOR	Labor Items	1	750.00	750.00

Amount Subject to Sales Tax 12747.01
 Amount Exempt from Sales Tax 1,065.00

Subtotal: 13,812.01
 Total Sales Tax: 1,338.44

Total: 15,150.45