

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

Date: 1/13/2022

To: Sergeant Andrew Cassianos / Emeryville Police Department / Hybrid Patrol
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford
Subject: Pricing for 2022 Ford Interceptor (State of California Contract #1-18-23-14B)

\$34,287.53 - Bid Price (2022 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)
3,688.00 - 3.3L V6 Hybrid Engine System w/10-Spd Automatic Transmission (99W/44B)
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)
354.00 - Remote Keyless-Entry Key FOB (55F) - Includes 4 Keys & 4 FOBs
350.00 - Underbody Deflector Plate (76D)
165.00 - Spot Lamps - Dual LED Whelen (51V) - Inc Credit for Std Unity LED Spots
89.00 - Glass - Solar Tint 2nd Row Only (92R)
78.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)
64.00 - Tail Lamp - Police Interceptor Housing Only (86T)
57.00 - OBD-II Split Connector (61B) - Recommended by Upfitters
54.00 - Keyed Alike - Code 1435X (59E)
\$40,121.53 - Selling Price (Includes C.H.P. Paint Scheme)
85.00 - Documentation Fee
\$40,206.53 - Subtotal
4,221.69 - Sales Tax (10.50%)
225.00 - Delivery to Emeryville, CA
8.75 - California Tire Fee
\$44,661.97 - Total Price (EACH)
X4
\$178,647.88 - Total Price (4-Interceptors) F.O.B. Emeryville, CA

Payment Terms: \$500.00 Discount Per Unit 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Ford Telematics (Includes Built-In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Global Lock / Unlock Feature, Noise Suppression, Rear View Camera (Displayed In Rear View Mirror), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Incl. Wiring), Upfitter Switches (4) Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty Included In Bid Price.