



Patatas Proposal
Vended Meal Program Program for
Emeryville Child Development Center
Period September 2nd, 2025 through August 31st. 2026.

Emeryville CA, Monday June 9th. 2025.

Patatas LLC
4331 Salem St.
Emeryville, CA 94608

Attention: Marcos Quezada/Owner
patataskitchen@gmail.com



ECDC Proposal EXHIBIT A

Vended Meal Program Program for ECDC

Contract Period September 2nd, 2025 through August 31st. 2026.

City of Emeryville Child Development Center
1220 53rd. Street.
Emeryville, CA 94608

Attention: Desiree Garland, ECDC Manager
desiree.garland@emeryville.org

Dear Mr. Garland,

We are excited to have the opportunity to serve the children of the City of Emeryville through your program. If hired, this would be our third year. We are committed to providing the highest quality of varied fresh, nutritious, tasty, child-friendly, and visually appealing meals.

Personnel and Contact Information

I own Patatas, an Emeryville Small Business, and a current Emeryville resident.

If hired, I will be the sole employee at Patatas who will be independently managing, producing, and be 100% dedicated to ensuring the success of your program.

Marcos Quezada: Chef /Owner

In charge of processing orders, Quality Assurance & Nutrition, Menu and Recipe Creation, Cook, Deliver and Service Customer.

Email: patataskitchen@gmail.com cell phone: 1- 510-502-1561

Marcos is the primary contact for quality assurance, nutrition information, and all order concerns.

Juan Rodriguez -Prep and Delivery Driver

Cell Phone: 1-510-395-5441

Alicia Flores- Billing and Accounting Finance and Payroll Manager

email: aliciamflores@gmail.com cell phone: 1-510-798-8798



Menu Development Rationale

Kid Menu, Family Style Serving

Each meal is designed to provide a balance of proteins, carbohydrates, vegetables, and fruits, all served family-style. At Patatas, we strive to adhere to the guidelines established by the Nutrition Standards for CACFP Meals and Snacks., ensuring your children receive the best nutrition possible. At Patatas, we prioritize health and quality:

- All our meals are prep and made from the scratch on the day of delivery to guarantee the freshest and highest quality.
- We choose free-range chicken and red meat, ensuring our ground beef is free from nitrates and nitrites. No artificial trans fat is used.
- All of our vegan proteins are plant based.
- Our meals feature whole grains like whole-grain pasta and brown rice, limiting refined grains.
- We do not use high fructose, corn syrup or added sugar to prepare our meals.
- To ensure that are fruits and vegetables are as fresh as possible, food deliveries from our local vendor arrive daily each morning.
- All of our meals are separated into distinct portions: protein, grains, vegetables, and fruits. They are delivered in stainless steel trays, each labeled by grade. Meals for students with dietary or allergy restrictions are delivered separately in stainless steel lunch boxes, with the student's name and grade level clearly labeled on each box.
- All of our milk is free of BST growth hormone. No flavored milks are used. Milk stock is reviewed daily.
- We are a nut free kitchen.

Equipment Needed

Patatas operates in the commercial kitchen at The Emeryville Senior Center. We are equipped with a freezer and refrigerator room, stove, ovens, worktables, and a production line enough to cover all the program needs. The commercial kitchen passes all health inspections and maintain a safe and sanitary work environmental. All our employees have completed and passed Food Handler Safety Courses.

Are delivery team is equipped with Thermo Cambro Boxes to assure our hot lunch meals arrive at the proper temperature.



Addressing Issues

We are available by phone from 7:00 am until 2:00 pm. We can be reached via phone or email. Voice messages left after hours are responded to the following morning. Emails are usually responded to within 1 hour. We have demonstrated that we are very responsive to all requests. When corrective action is needed, we work together to quickly resolve the issue.

Duration and Experience

Patatas was founded in 2012 by Marcos Quezada with the mission to bring a distinct food brand to the Bay Area with a unique sensibility for freshness and comfort. Born and raised in Chile, having then lived abroad in Spain, and Mexico, Marcos has earned a reputation for his home cooked style meals that prioritize balance, nutritious and joyful dining. After having worked in local farmers' markets across the Bay Area, the Patatas team gained experience in recognizing the needs of the community. The Patatas team has 12 years of experience preparing and delivering meals to Tech companies all throughout the Bay. Most recently, as well as catering, Marcos was the owner of Patatas Kitchen located in the heart of Emeryville. The experience as a local small business allowed the Patatas team to interact and grow alongside the neighborhood.

Marcos currently lives in Emeryville with his wife in two daughters.

As a proud father of two young women, Marcos knows that balanced, healthy meals are vital to a child's growth and development. His journey began at home, striving to find the perfect balance between what kids will eat and what they enjoy. Today, this passion shapes the children's menu at Patatas.

Plan and Pricing

Our family style **Meal Plan A** for the program includes the following components:

Meal Service: **Lunch and Milk Service.**

The total proposal cost for your program as listed above is \$10.90 per child per day.

Meal Service = \$10.90 (taxable)

Please note: The price is contingent on not paying The Emeryville Senior Center commercial rent fees.



City of Emeryville

CALIFORNIA

ATTACHMENT B Bid Submittal Form

TO THE CITY OF EMERYVILLE: In compliance with the notice inviting bids, the undersigned hereby proposes to furnish all necessary tools and equipment, materials, labor, and supervision (including cost of Workers' Compensation Insurance and all payroll taxes on such labor) to provide the above, in accordance with the Special Provisions and Specifications and City of Emeryville General and Work Conditions therefore, and further agrees to enter into a Contract therefore, at the prices listed in the accompanying proposal. All costs, except sales tax, must be included in the submittal.

NOTE:

- Submittal is to include the number of calendar days delivery will be made after receipt of a City of Emeryville purchase order; and
- This purchase requires City Council award. As such, regarding vehicles that are currently in inventory, the City must depend that the vehicle offered is available upon award. The City will notify bidders as soon as possible of the intent to award to a specific bidder and the probable Council award date. If a bidder offers a vehicle as "immediately available" but "subject to prior sale" (or similar language), the bid will not be considered and will render the entire bid submittal unresponsive.


Please indicate the total cost here and attach all required documents to follow.

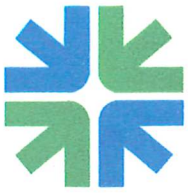
COST INFORMATION	
Meal Plan A: Lunch and Milk Service	\$10.90
Meal Plan B: Lunch, Milk, and Snack Service	\$ 0.00
Meal Plan C: Lunch, Milk, Snack, and Breakfast Service	\$ 0.00
TOTAL COST	\$10.90 \$10.90

Total Cost (written amount):

Ten dollars and ninety cents.

This bid will be awarded based upon the total bid amount as written in words. Where there is a discrepancy between words and figures, words will govern.

SUBMITTED BY			
Company Name:	Patatas LLC		
Mailing Address:	4331 Salem St. Emeryville CA 94608 (No P.O. Boxes)		
Phone No.:	510-5021561	Email:	patataskitchen@gmail.com
Your Name:	Marcos Quezada	Your Title:	Owner
Signature:		Date:	Monday June 9, 2025



City of Emeryville

CALIFORNIA

ATTACHMENT C

Exceptions to Specifications / Requirements

☒ Please check if you have **NO EXCEPTIONS** to our requirements.

List below requests for clarifications, exceptions, and amendments, if any, to the RFB and its exhibits, and submit with your Bid response.

The City is under no obligation to accept any exceptions and such exceptions may be a basis for Bid disqualification.

Item No.	Reference To:		Description
	Page No.	Paragraph No.	

PRATAS LLC
Bidder Name

[Signature]
Signature

6/9/2025
Date



Attached Document

- Sample Monthly Menu
- Emeryville Business License
- Health Department Certificate Food Facility
- California Food Handler Certificate (Marcos Quezada & Juan Rodriguez)
- Certificate of Insurance



ECDC

MENU APRIL 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
	1 Veggie Lasagna (W.G) Steamed Corn Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Alternative Cheese	2 Meatballs Marinara Sauce Pasta Rotini (W.G) Green Beans & Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Impossible Meatballs	3 Chicken Fajitas Baked Potatoes Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Chickenless Nuggets	4 Turkey & Vegetables Wrap Steamed Broccoli Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Wrap
7 Bolognese Sauce Spaghetti Pasta (W.G) Grilled Cauliflower Seasonal Fresh Fruit Milk: Whole & 1% Veg: Impossible Meat	8 Turkey Breast Macaroni Cheese (W.G) Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Chickenless Nuggets	9 Chili Beans (W.G) Corn Bread Celery & Cucumber Sticks Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Chili Beans	10 Chicken Nuggets Brown Rice (W.G) Green Beans Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Chickenless Nuggets	11 Cheesy Quesadilla (W.G) Grilled Corn Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Quesadilla
14 Pasta & Vegetables Cold Salad (W.G) Cucumber Sticks Seasonal Fresh Fruit Milk: Whole & 1%	15 Beef & Broccoli Stir Fry Brown Rice (W.G) Steamed Edamame Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Impossible Meat	16 Lentil Veggie Soup Corn Bread (W.G) Steamed Broccoli Seasonal Fresh Fruit Milk: Whole & 1%	17 Bolognese Sauce Spaghetti Pasta (W.G) Green Beans Seasonal Fresh Fruit Milk: Whole & 1% Veg: Impossible Meat	18 Turkey & Cheese Sandwich (W.G) Grilled Corn Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Veggie Sandwich
21 Pomodoro Sauce 4 Cheese Ravioli Pasta (W.G) Steamed Broccoli Seasonal Fresh Fruit Milk: Whole & 1% Veg: Impossible Meat	22 Chicken & Broccoli Stir Fry Brown Rice (G.W) Green Beans Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Chickenless Nuggets	23 Ground Beef Macaroni Cheese (WG) Celery Sticks & Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Sausage	24 Cheesy Quesadilla (W.G) Grilled Corn Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Quesadilla	25 Pizza Slices (W.G) Celery Sticks & Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Sandwich
28 Chicken Nuggets Brown Rice (W.G) Cucumber & Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veggie: Chickenless Nuggets	29 Ground Beef Macaroni Cheese (WG) Celery Sticks & Cherry Tomatoes Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie: Impossible meat	30 Turkey & Vegetables Wrap Steamed Broccoli Seasonal Fresh Fruit Milk: Whole & 1% Veg: Veggie Wrap		



CITY OF EMERYVILLE
BUSINESS LICENSE TAX CERTIFICATE

12/31/2025

**TO BE POSTED IN A CONSPICUOUS PLACE AND IS
NOT TRANSFERABLE OR ASSIGNABLE.**

The issuing of a Business Tax Certificate is for revenue purposes only. It does not relieve the taxpayer from the responsibility of complying with the requirements of any other department of the City of Emeryville or any other ordinance, law, or regulation of the City of Emeryville, State of California or any other governmental agency.

PATATAS
4331 SALEM ST
EMERYVILLE, CA 94608-3323

License Number 18809704
Expiration Date December 31, 2025
Business Name PATATAS
Business Location 4331 SALEM ST
EMERYVILLE, CA
Business Type CATERING
Owner Name PATATAS

Richard Lee

Finance Director

For all inquiries regarding this license, contact HdL Business Support Center at (510) 725-4161.

PATATAS :

Thank you for your payment on your City of Emeryville Business License. **ALL LICENSES MUST BE AVAILABLE FOR INSPECTION UPON REQUEST.** If you have questions concerning your business license, contact the Business Support Center via email at: Emeryville@hdlgov.com or by telephone at: **(510) 725-4161**.

Keep this portion for your license separate in case you need a replacement for any lost, stolen, or destroyed certificate.

Starting January 1, 2021, Assembly Bill 1607 requires the prevention of gender-based discrimination of business establishments. A full notice is available in English or other languages by going to: <https://www.dca.ca.gov/publications/>

NOTE: All businesses are responsible for renewing or closing their business license account with the City. The HdL Business Support Center will mail out courtesy renewal notices every year/quarter but penalties and interest will begin to accrue after the due date regardless of whether or not the taxpayer receives/responds to future courtesy notices.



CITY OF EMERYVILLE
BUSINESS SUPPORT CENTER
8839 N CEDAR AVE #212
FRESNO, CA 93720-1832



City of Emeryville
BUSINESS LICENSE

PATATAS
4331 SALEM ST
EMERYVILLE, CA 94608-3323

License Number: 18809704
Date of Issue: 01/01/2025

**ALAMEDA COUNTY
DEPARTMENT OF ENVIRONMENTAL HEALTH**

PASS

CITY OF EMERYVILLE SENIOR CENTER

FACILITY NAME

4321 SALEM ST, EMERYVILLE

FACILITY ADDRESS

This facility has been inspected by the Alameda County Department of Environmental Health,
Environmental Protection Division in accordance to the California Health & Safety Code
and passed the inspection conducted on

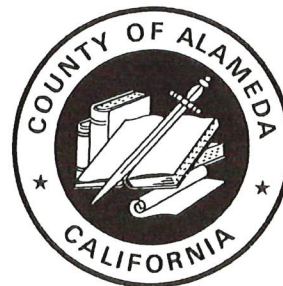
1/28/2025
Date

by

Gigi Lu

Registered Environmental Health Specialist

*A copy of the most recent inspection
report is available upon request at this
location. Inspection report results can
also be viewed at:
<http://www.acgov.org/aceh/>*



Ronald Browder

Ronald Browder, Director
Department of Environmental Health
Alameda County

PREVIOUS INSPECTION

Results of previous inspection conducted on **12/23/2022**
Date

☒ **PASS**

☐ **CONDITIONAL PASS**

☐ **CLOSURE**

For additional information contact Alameda County Department of Environmental Health at 510-567-6700
This placard is the property of Alameda County Department of Environmental Health and shall not be removed, copied or altered in any way

ALAMEDA COUNTY CODE OF ORDINANCES

ServSafe
National Restaurant Association

ServSafe® CERTIFICATION

MARCOS QUEZADA

for successfully completing the standards set forth for the ServSafe® Food Protection Manager Certification Examination, which is accredited by the American National Standards Institute (ANSI)-Conference for Food Protection (CFP)

23987359

CERTIFICATE NUMBER

5585

EXAM FORM NUMBER

5/4/2023

DATE OF EXAMINATION

5/4/2028

DATE OF EXPIRATION

Local laws apply. Check with your local regulatory agency for recertification requirements.



Sharon L. Brown

Sharon L. Brown
Executive Director, National Restaurant Association Solutions



In accordance with...

The ServSafe logo and design are trademarks of the NRAE, National Restaurant Association® and the one design.

Contact us with questions at 233 S. Wacker Drive, Suite 2600, Chicago, IL 60606-6383 or ServSafe@restaurant.org

Congratulations!

Your Food Handler Card is ready to download and print.
A full-size certificate is at the bottom.



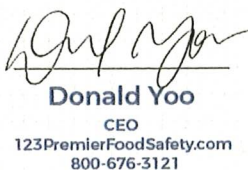
CERTIFICATE OF COMPLETION IS AWARDED TO

JUAN RODRIGUEZ

FOR SUCCESSFUL COMPLETION OF THE

California Food Handler Training Certificate Program

THIS COURSE SUCCESSFULLY MEETS THE REQUIREMENTS FOR THE
CALIFORNIA FOOD HANDLER CARD



 Premier Food Safety

Issue Date: 05/07/2023
Expiration Date: 05/06/2026

Confirmation: 8122513
Verification Code: 2023-FODPXP



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

07/18/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hiscox Inc. d/b/a/ Hiscox Insurance Agency in CA 5 Concourse Parkway Suite 2150 Atlanta GA, 30328	CONTACT NAME:		
	PHONE (A/C, No. Ext): (888) 202-3007	FAX (A/C, No.):	
	E-MAIL ADDRESS: contact@hiscox.com		
INSURED PATATAS LLC DBA PATATAS LLC 4321 Salem St Emeryville, CA 94608	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Hiscox Insurance Company Inc		10200
	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR VVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			P102.251.969.2	09/01/2024	09/01/2025	EACH OCCURRENCE	\$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000
	<input checked="" type="checkbox"/> CGL is on BOP Form						MED EXP (Any one person)	\$ 10,000
	GEN'L AGGREGATE LIMIT APPLIES PER:							PERSONAL & ADV INJURY
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						GENERAL AGGREGATE	\$ 2,000,000
	OTHER:						PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$
	<input type="checkbox"/> ALL OWNED AUTOS	<input type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$
	<input type="checkbox"/> HIRED AUTOS	<input type="checkbox"/> NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident)	\$
								\$
	UMBRELLA LIAB	<input type="checkbox"/> OCCUR					EACH OCCURRENCE	\$
	EXCESS LIAB	<input type="checkbox"/> CLAIMS-MADE					AGGREGATE	\$
	DED	RETENTION \$						\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	<input type="checkbox"/> Y/N	N/A				<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. EACH ACCIDENT	\$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	\$
							E.L. DISEASE - POLICY LIMIT	\$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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