



AXON

Emeryville Police Dept. - CA

AXON SALES REPRESENTATIVE

Jared Zygowicz

(480) 463-2139

jzygowicz@axon.com

ISSUED

7/8/2019



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-218643-43654.729TR

Issued: 07/08/2019



Quote Expiration: 07/30/2019

Account Number: 106744

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SHIP TO

Oliver Collins
 Emeryville Police Dept. - CA
 2449 Powell Street
 Emeryville, CA 94608
 US

BILL TO

Emeryville Police Dept. - CA
 2449 Powell Street
 Emeryville, CA 94608
 US

SALES REPRESENTATIVE

Jared Zygowicz
 Phone: (480) 463-2139
 Email: jzygowicz@axon.com
 Fax: 480.550.9251

PRIMARY CONTACT

Oliver Collins
 Phone: (510) 596-3706
 Email: ocollins@emeryville.org

Due Net 30

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	0.00	0.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	42	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	420	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	6	468.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	46	240.00	0.00	0.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	6	36.00	0.00	0.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.00	0.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	46	499.00	1,024.41	47,122.86
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	46	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	46	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	7	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	7	1,495.00	2,911.00	20,377.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	46	0.00	0.00	0.00

Due Net 30 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
74009	AXON DOCK, SINGLE BAY + CORE, AXON BODY 2	6	375.00	0.00	0.00
Services					
85144	AXON STARTER	1	2,750.00	0.00	0.00
Subtotal					67,499.86
Estimated Shipping					0.00
Estimated Tax					6,243.74
Total					73,743.60

Spares- Axon Body 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	0.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	3	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	3	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	46	240.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	6	468.00	468.00	2,808.00
85110	EVIDENCE.COM INCLUDED STORAGE	420	0.00	0.00	0.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	42	180.00	180.00	7,560.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	37.57	262.99
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	6	36.00	36.00	216.00

Year 2 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.75	7,500.00
				Subtotal	18,346.99
				Estimated Tax	44.31
				Total	18,391.30

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	46	240.00	240.00	11,040.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	6	468.00	468.00	2,808.00
85110	EVIDENCE.COM INCLUDED STORAGE	420	0.00	0.00	0.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	42	180.00	180.00	7,560.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	6	36.00	36.00	216.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.75	7,500.00
				Subtotal	31,476.00
				Estimated Tax	1,258.74
				Total	32,734.74

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	46	240.00	240.00	11,040.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	6	468.00	468.00	2,808.00
85110	EVIDENCE.COM INCLUDED STORAGE	420	0.00	0.00	0.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	42	180.00	180.00	7,560.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	6	36.00	36.00	216.00

Year 4 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.75	7,500.00
				Subtotal	31,476.00
				Estimated Tax	1,258.74
				Total	32,734.74

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	46	240.00	240.00	11,040.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	6	468.00	468.00	2,808.00
85110	EVIDENCE.COM INCLUDED STORAGE	420	0.00	0.00	0.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	42	180.00	180.00	7,560.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	6	36.00	36.00	216.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.75	7,500.00
				Subtotal	31,476.00
				Estimated Tax	1,258.74
				Total	32,734.74
				Grand Total	190,339.12

Discounts (USD)

Quote Expiration: 07/30/2019

List Amount	196,093.00
Discounts	15,818.15
Total	180,274.85

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Due Net 30	73,743.60
Spares- Axon Body 2	0.00
Year 2	18,391.30
Year 3	32,734.74
Year 4	32,734.74
Year 5	32,734.74
Grand Total	190,339.12

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (Or write N/A): _____

Please sign and email to Jared Zygowicz at jzygowicz@axon.com or fax to 480.550.9251

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-218643-43654.729TR

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