

ECDC Proposal EXHIBIT A

Vended Meal Program Program for ECDC

Contract Period September 1st, 2023 through June 30th 2024.

City of Emeryville Child Development Center 1220 53rd. Street. Emeryville, CA 94608

Attention: Lois Porter lporter@emeryville.org

Dear Ms. Porter,

We are excited to have the opportunity to serve the children of the City of Emeryville through your program. If hired, this would be our first year. We are committed to providing the highest quality of varied fresh, nutritious, tasty, child-friendly, and visually appealing meals.

Personnel and Contact Information

I own Patatas, an Emeryville Small Business, and a current Emeryville resident. If hired, I will be the sole employee at Patatas who will be independently managing, producing, and be 100% dedicated to ensuring the success of your program.

Marcos Quezada: Chef /Owner

In charge of processing orders, Quality Assurance & Nutrition, Menu and Recipe Creation, Cook Email: patataskitchen@gmail.com cell phone:1- 510-502-1561 Marcos is the primary contact for quality assurance, nutrition information, and all order concerns.

Juan Rodriguez - Prep and Delivery Driver

Cell Phone: 1-510-395-5441

<u>Alicia Flores- Billing and Accounting Finance and Payroll Manager</u> email: aliciamflores@gmail.com cell phone: 1-510-798-8798



Menu Development Rationale

Kid Menu, Family Style Serving

Each meal provided ensures a balance of proteins, carbohydrates, vegetables, and fruit served family style. At Patatas we seek to follow the "Healthy Eating Plate," developed by Harvard Nutritionist, as a blueprint to provide a unique and delicious mix of nutrients. We utilize healthy oils specifically, Extra-virgin Olive Oil for salads and dressing, Olive Oil for cooking, and avoid Trans-fat oils. We use whole grains such as whole-grain pasta, brown rice, and limited refined grains (ie. white rice). We prioritize choosing a Free Range of Chicken, red meat, and ground beef that is free of nitrates and nitrites. Lastly, we guarantee daily portions of veggies, fruits, and an overall a greater variety of colors to demonstrate a balanced meal.

To ensure ingredients are as fresh as possible, food deliveries from our local vendor arrive daily each morning. Meals are prepared and cooked on the day of delivery to guarantee the freshest and highest quality.

Equipment Needed

Patatas operates in the commercial kitchen at The Emeryville Senior Center. We are equipped with a freezer and refrigerator room, stove, ovens, worktables, and a production line enough to cover all the program needs. The commercial kitchen passes all health inspections and maintain a safe and sanitary work environmental. All our employees have completed and passed Food Handler Safety Courses.

All our meals are prep and made from the scratch by hand daily in our kitchen by our experienced team.

We have a CHEVY Van to do deliveries. It's equipped with Thermo Cambro Boxes to asure our hot lunch meals arrive at the proper temperature.

Addressing Issues

We are available by phone from 7:00 am until 2:00 pm. We can be reached via phone or email. Voice messages left after hours are responded to the following morning. Emails are usually responded to within 3 hours. We have demonstrated that we are very responsive to all requests. When corrective action is needed, we work together to quickly resolve the issue.



Duration and Experience

Patatas was founded in 2012 by Marcos Quezada with the mission to bring a distinct food brand to the Bay Area with a unique sensibility for freshness and comfort. Born and raised in Chile, having then lived abroad in Spain, and Mexico, Marcos has earned a reputation for his homecooked style meals that prioritize balance, nutritious and joyful dining. After having worked in local farmers' markets across the Bay Area, the Patatas team gained experience in recognizing the needs of the community. The Patatas team has 10 years of experience preparing and delivering meals to Tech companies all throughout the Bay. Most recently, as well as catering, Marcos was the owner of Patatatas Kitchen located in the heart of Emeryville. The experience as a local small business allowed the Patatas team to interact and grow alongside the neighborhood. Marcos currently lives in Emeryville with his wife in two daughters.

Plan and Pricing

Our family style meal plan for the program includes the following components: Meal Service: Main, side w/seasonal vegetables, fruit, and 1 milk per serving.

The total proposal cost for your program as listed above is \$9.90 per child per day. Meal Service = \$9.90 (taxable) **Please note:** The price is contingent on not paying The Emeryville Senior Center commercial rent fees.

Our service includes: All transport equipment Condiments, napkins, single service ware.

Attached Document

- Sample Monthly Menu
- 3 Profesional References
- Emeryville Business License
- Health Department Certificate Food Facility
- California Food Handler Certificate (Marcos Quezada & Juan Rodriguez)
- Certificate of Insurance



Customer/Vendor References

EBGIS Daniela Klimetscheck Director of Middle School 41st. Street, Emeryville CA 94608 510-380-0300 dklimetschek@ebgis.org Pluralistic Networks Gloria Flores Co-founder 136 Scenic Piedmont CA 94611 510-710-7241 gloria@pluralisticnetworks.com

Customer Kristen Lee 310-968-6856 miraclek21@gmail.com Vendor Cooks Company Produce 1942 Jerrold Avenue, San Francisco CA 94124 415-824-2800 <u>ar@cookscompany.com</u>

Conclusion

Over the past 10 years. Patatas has proven we can provide high-quality meals for the Emeryville community,

Thank you for considering Patatas as your program provider. If you need any further information, please feel free to reach out to me.

Sincerly,

Marcos Quezada Patatas LLC 510-502 1561 patataskitchen@gmail.com

25 Meatballs Marinara Sauce Spring Rice Mix Berries Nut-Free	18 Mongolian Beef Quinoa w/Vegetables Melon Nut-Free	11 Lemon Chicken Breast Rice w/Vegetables Orange Slices Nut-Free	4 Holiday day		N O M	n Patatas Patatas
26 Tofu w/ Vegetables Cabbage & Carrot Salad Grapes Nut-Free	19 Tuna Salad Couscous w/Vegetables Pineapple & Berries Nut-Free	12 Veggie Egg Roll Green Bean Salad Watermelon Nut-Free	5 Ground Beef /Vegetables Spring Rice Green Apple Slices Nut-Free		T	
27 Chicken Breast Veggie Salad Orange Slices Nut-Free	20 Grilled Chicken Breast Roasted Potatoes Watermelon Nut-Free	13 Baked Chicken Nuggets Mashed Potatoes Melon Nut-Free	6 Vegetable Penne Pasta Coleslaw Salad Pineapple & Strawberries Nut-Free		F	ECDC - S
28 Veggie Chilli Coleslaw Salad Strawberries Nut-Free	21 Veggie Egg Roll Broccoli Salad Apple Slices Nut-Free	14 Cheesy Kale Quesadillas Cherry Tomatoes Mix Berries Nut-Free	7 Veggie Frittata Cherry Tomatoes Watermelon Nut-Free			SEPTEMBER 2023 ECDC - SAMPLE 21 DAY
29 Beef Taquitos Corn Fiesta Salad Watermelon Nut-Free	22 Spaghetti Bolognese Carrot Salad Grapes Nut-Free	15 Pulled Brisket Slider Marinated Coleslaw Mix Fruit Salad Nut-Free	8 Mango Chicken Breast Potatoes Wedges Mix Berries Nut-Free	1 Chicken Pasta Salad Green Beans Salad Mixed Berries Nut-Free	eccesa 200 mbdi	123 DAY MENU
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EXHIBIT B BID SUBMITTAL FORM

TO THE CITY OF EMERYVILLE: In compliance with the notice inviting bids, the undersigned hereby proposes to furnish all necessary tools and equipment, materials, labor, and supervision (including cost of Workers' Compensation Insurance and all payroll taxes on such labor) to provide the above, in accordance with the Special Provisions and Specifications and City of Emeryville General and Work Conditions therefore, and further agrees to enter into a Contract therefore, at the prices listed in the accompanying proposal. All costs, except sales tax, must be included in the submittal.

Note:

COST INFORMATION:

a. Submittal is to include the number of calendar days delivery will be made after receipt of a City of Emeryville purchase order,

b. This purchase requires Council award. The City will notify bidders as soon as possible of the intent to award to a specific bidder and the probable Council award date.

A. Please indicate the total cost here and attach all required documents to follow.

TOTAL COST TOTAL (written amount) This bid will be awarded based upon the total bid amount as written in words. Where there is a discrepancy between words and fig WORDS WILL GOVERN. Submitted by: **COMPANY NAME:** FULL ADDRESS (Not a P.O. Box (Address, City, State, Zip) PHONE NO.: S **YOUR NAME & TITLE:** YOUR SIGNATURE: NVVIII VV 1111 V By signing above, bidder certifies that all inform itted with this bid is true and the representations made herein are made under penalty of perjury. Note: nation above and subn Providing false information may result in esiminal prosecution or administrative sanctions.

EXHIBIT C EXCEPTIONS TO SPECIFICATIONS/REQUIREMENTS PLEASE CHECK THIS BOX IF YOU HAVE NO EXCEPTIONS TO OUR REQUIREMENTS

List below requests for clarifications, exceptions, and amendments, if any, to the RFP and its exhibits, and submitwith your Bid response.

The City is under no obligation to accept any exceptions and such exceptions may be a basis for Bid disqualification.

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Letter of Recommendation

Emeryville, 26. April 2023

To Whom It May Concern,

I am writing this letter to highly recommend Patatas for their outstanding service in providing organic food to our school. As a Director of Middle School at EBGIS, I have had the pleasure of working with Patatas for the past two years, and I can confidently say that their dedication to providing healthy and organic meals for our students is unparalleled. As an advocate for organic and locally sourced food, I am pleased to share my positive experiences with their services.

Patatas has demonstrated a commitment to serving fresh, organic, and locally sourced food in their menus. They prioritize the use of organic produce, which is free from harmful pesticides and additives, ensuring that our students consumed wholesome and healthy meals.

The chef and owner of Patatas, Marcos Quezada, is a skilled and experienced chef who has a passion for creating healthy and delicious meals. In addition to the quality of food he provides, the level of service Patatas offers is exceptional. Their staff was always friendly, professional, and responsive to our needs. They worked closely with us to ensure that the meals they provide meet the nutritional needs of our students, and they were always willing to accommodate any special requests we might have had.

Moreover, Patatas commitment to sustainability is commendable. They strive to minimize waste by using eco-friendly packaging and encourage students to make sustainable choices in their meal selection.

Overall, Patatas has been a reliable and valuable partner in promoting healthy eating habits and sustainable practices in our school. I highly recommend their services to any school looking for a dedicated and competent school lunch provider.

Sincerely,

D. Mimetschek

Daniela Klimetschek Director of Middle School

pluralistic 🔘 networks

April 26th, 2020

Re: Patata's Neighborhod Kitchen and Owner Marcos Quezada.

To Whom It May Concern:

My company has frequently used Patata's in the last few years and I highly recommend their food and services. Marcos Quezada, Patata's owner, offers healthy options without compromising taste whatsoever. The food is delicious. We've frequently ordered sandwiches, as well as soups and salads. The quinoa salad and the frittatas are personally two of my favorites.

Marcos has catered several lunches and dinners for my company, including customer events, and his food has always been a huge hit. His paella is one of the best I've ever had, and the appetizers he serves are so delicious that they always receive multiple compliments. Not surprisingly, other attendees at our functions have gone on to hire him for their own events.

Besides the quality of Marcos' food, I've found him to very professional and always arrives on time. If you have any questions, please don't hesitate to contact me at <u>gloria@pluralisticnetworks.com</u>.

Sincerely yours,

Gloria Flores Co-founder April 25, 2023

Dear City of Emeryville's Child Development Center,

I am writing as a long time customer of Marcos Quezada, who is applying to be a food provider for your center. I was a customer of his restaurant, Patatas from the day it opened until the the last day it closed which was such a loss for the community.

While living in Emeryville, I can not tell you how many different restaurants I had seen come and go, but when Patatas opened, I was ecstatic to finally have a restaurant that offered healthy and delicious meals. I made it a point to try every single thing on the menu because the food was that good. It became a reliable restaurant where I knew that if I was too tired to cook and wanted a good home cooked meal made with the same care and quality that I provide for my own cooking, I could depend on Marcos for providing that for me every single time. There were days when I would actually eat there consecutive days because the food was that good and I couldn't get enough.

Through the years, I have witnessed how hard working Marcos is as a small business owner, by providing customers with a welcoming environment, creating new menus to accommodate what people in the community wanted and how much he cared for the well being of his employees.

The food business is definitely not an easy one, but no matter what, Marcos always had a smile on his face and always greeted me as a friend. The other aspect that Marcos brings to his food, is his awareness of sourcing healthy fresh ingredients, as well as being an environmentally friendly business owner which was definitely appreciated.

The City of Emeryville's Child Development Center will be lucky to have a food provider like Marcos. The children deserve to have healthy and balanced meals provided to them by someone who has Marcos' passion and commitment to his community. I personally wish that he could provide his food to as many children as possible to promote healthy eating at an early age. To this day, I still love reminiscing about certain dishes that I couldn't get enough of. I highly recommend Marcos Quezada to be a food provider for your center.

Sincerely,

Frister Lee

Kristen Lee

CITY OF EMERYVILLE		12/31/2023
BUSINESS LICENSE TAX CERTIFICATE	TO E	BE POSTED IN A CONSPICUOUS PLACE AND IS NOT TRANSFERABLE OR ASSIGNABLE.
The issuing of a Business Tax Certificate is for revenue purposes only. It does not relieve the taxpayer from the responsibility of complying with the requirements of any	License Number	18809704
other department of the City of Emeryville or any other ordinance, law, or regulation of the City of Emeryville, State of California or any other governmental agency.	Expiration Date	December 31, 2023
	Business Name	PATATAS
	Business Location	4331 SALEM ST EMERYVILLE, CA
PATATAS 4331 SALEM ST	Business Type	CATERING
EMERYVILLE, CA 94608-3323	Owner Name	PATATAS
		lambre
For all inquiries regarding this license, contact HdL Business Support Center at (510) 725-4161.		Interim Finance Director

PATATAS :

Thank you for your payment on your City of Emeryville Business License. ALL LICENSES MUST BE AVAILABLE FOR INSPECTION UPON REQUEST. If you have questions concerning your business license, contact the Business Support Center via email at: Emeryville@hdlgov.com or by telephone at: (510) 725-4161.

Keep this portion for your license separate in case you need a replacement for any lost, stolen, or destroyed certificate.

Starting January 1, 2021, Assembly Bill 1607 requires the prevention of gender-based discrimination of business establishments. A full notice is available in English or other languages by going to: https://www.dca.ca.gov/publications/

NOTE: All businesses are responsible for renewing or closing their business license account with the City. The HdL Business Support Center will mail out courtesy renewal notices every year/quarter but penalties and interest will begin to accrue after the due date regardless of whether or not the taxpayer receives/responds to future courtesy notices.



CITY OF EMERYVILLE BUSINESS SUPPORT CENTER 8839 N CEDAR AVE #212 FRESNO, CA 93720-1832



City of Emeryville BUSINESS LICENSE

PATATAS 4331 SALEM ST EMERYVILLE, CA 94608-3323 License Number:

18809704

Date of Issue:

01/01/2023

Alameda County Department of Environmental Health 1131 Harbor Bay Parkway - Alameda, CA 94502 - (510) 567-6700

PERMIT TO OPERATE

Mail To

CITY OF EMERYVILLE Re: CITY OF EMERYVILLE SENIOR CENTER 1333 PARK ST EMERYVILLE, CA 94608 Facility Name CITY OF EMERYVILLE SENIOR CENTER 4321 SALEM ST EMERYVILLE, CA 94608

Permit Expires: 3/31/2024

Facility Owner Name CITY OF EMERYVILLE

Valid Dates 4/1/2023 - 3/31/2024

Program Description

2031 CATERING KITCHEN AND/OR COMMERCIAL KITCHEN

 Facility ID
 FA0005740

 Census Tract
 251.04

 Date Printed
 03/02/2023

Permit Number PT0303828

By Authority of: Ronald Browder, Director of ALAMEDA COUNTY DEPARTMENT OF ENVIRONMENTAL HEALTH Permit to Operate is NOT TRANSFERABLE, NOT REFUNDABLE OR NOT SUBJECT TO PRORATION Permit may be revoked or suspended for: - Non - payments of fees - Violations of the California Health and Safety Codes - Imminent health hazards

THIS PERMIT MUST BE DISPLAYED CONSPICUOUSLY AT THE PERMITTED FACILITY

View Restaurant Inspection results at http://ehgone.acgov.org/inspection/results/ THIS PERMIT IS THE PROPERTY OF THE ALAMEDA COUNTY DEPARTMENT OF ENVIRONMENTAL HEALTH AND SHALL NOT BE COPIED OR ALTERED IN ANY WAY

Page 1 of 1

ALAMEDA COUNTY DEPARTMENT OF ENVIRONMENTAL HEALTH



Emeryville Senior Center FACILITY NAME 4321 Salem Emeryville

FACILITY ADDRESS

This facility has been inspected by the Alameda County Department of Environmental Health, Environmental Protection Division in accordance to the California Health & Safety Code and passed the inspection conducted on

12-23-2022 Registered Environmental Health Specialist Date

A copy of the most recent inspection report is available upon request at this location. Inspection report results can also be viewed at: http://www.acgov.org/aceh/



ALIFORM

Ronald Browder, Director Department of Environmental Health Alameda County

	PREVIOUS INSPECTION		
Results of previous	s inspection conducted on	11 2622	
4	-	Date	
PASS	CONDITIONAL PASS	CLOSURE	

For additional information contact Alameda County Department of Environmental Health at 510-567-6700 This placard is the property of Alameda County Department of Environmental Health and shall not be removed, copied or altered in any way ALAMEDA COUNTY CODE OF ORDINANCES





CERTIFICATE OF COMPLETION IS AWARDED TO

MARCOS QUEZADA

FOR SUCCESSFUL COMPLETION OF THE

California Food Handler Training Certificate Program

THIS COURSE SUCCESSFULLY MEETS THE REQUIREMENTS FOR THE CALIFORNIA FOOD HANDLER CARD



CEO 123PremierFoodSafety.com 800-676-3121

Premier Food Safety

Issue Date: 05/07/2023 Expiration Date: 05/06/2026

Confirmation: 8122487 Verification Code: 2023-ELEYZG

Congratulations!

Your Food Handler Card is ready to download and print. A full-size certificate is at the bottom.



CERTIFICATE OF COMPLETION IS AWARDED TO

JUAN RODRIGUEZ

FOR SUCCESSFUL COMPLETION OF THE

California Food Handler Training Certificate Program

THIS COURSE SUCCESSFULLY MEETS THE REQUIREMENTS FOR THE CALIFORNIA FOOD HANDLER CARD



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CEO 123PremierFoodSafety.com 800-676-3121

Premier Food Safety

Issue Date: 05/07/2023 Expiration Date: 05/06/2026

Confirmation: 8122513 Verification Code: 2023-FODPXP

EXHIBI	<u>TF-W-9</u>	
(Rev. Ostaber 2018) Identification Numi Department of the Treasury	Or Taxpayer ber and Certification istructions and the latest information. do not leave this the blank.	Give Form to the requester. Do no send to the IRS.
Check appropriate box for federal tax classification of the person whose has to fowing seven boxes. Individual/sole proprietor or □ C Corporation □ S Corporation angle-member LLC United Rabitity company. Enter the tax classification (C+C corporation, C+C corporati	on ☐ Partnership ☐ Trust/estate S-S corporation, P-Partnership) > Ion of the single-member owner. Do not check from the owner unless the owner of the LLC is purposes. Otherwise, a singe-member LLC that tax classification of its owner.	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exemptions from FATCA reporting code (if any) Assiss to economic minimized autide the U.S. Ind address (optional)
Part I Taxpayer Identification Number (TIN) Enter your TIN in the appropriate box. The TIN provided must match the na backup withholding. For individuals, this is generally your social security nu resident alien, sole proprietor, or disregarded entity, see the instructions for entities, it is your employer identification number (EIN). If you do not have a <i>TIN</i> , later. Note: If the account is in more than one name, see the instructions for line <i>Number To Give the Requester</i> for guidelines on whose number to enter.	mber (SSN). However, for a r Part I, later. For other number, see How to get a Or	
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General Instructions Section references are to the Internal Revenue Code unless otherwise noted. Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9. Purpose of Form An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number TSSN. Individual or entity (Form W-9 requester)	 Form 1099-DIV (dividends, including t funds) Form 1099-MISC (various types of ind proceeds) Form 1099-B (stock or mutual fund sa transactions by brokers) Form 1099-S (proceeds from real esta Form 1099-K (merchant card and third Form 1099-K (merchant card and third Form 1099-K (merchant card ad third Form 1099-C (canceled debt)) Form 1099-A (acquisition or abandom Use Form 109-A (point or abandom Use Form 109-A (point or abandom Use Form 109-A (point or Form 109-A (point or point)) 	tome, prizes, awards, or gross tiles and certain other ate transactions) d party network transactions) 1098-E (student loan interest), nent of secured property) person (including a resident
(SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following. • Form 1099-INT (interest earned or paid)	If you do not return Form W-9 to the r be subject to backup withholding. See V later.	equester with a TIN, you might Mhat is backup withholding.

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