2023 Budget

| EMERY GO-ROUND | 2023 | 1 |
|---|-----------|---|
| | | |
| Revenue | Budget | |
| | Revenue | |
| PBID Revenue | | Assumptions |
| • | | Calculated based on 3% increase from prior year |
| PBID Revenue | 4,474,112 | budget. |
| District Related Costs | (100,560) | Α. |
| Estimated Uncollectable Assessments | , | |
| Net PBID | 4,373,552 | |
| Non-PBID Revenue | 2 | |
| City of Emeryville - General Benefit Contribution | 1 | 12.29% of operating budget, per PBID |
| | 634,164 | Management Plan. |
| City of Emeryville - Emery Go Round Bus Yard (CIP) | - | |
| ETMA Billed Revenue | 112,865 | |
| Quarterro (Lennar) Revenue | 74,000 | Reflects 20% indirect costs, as shown below. |
| BGTMA Revenue | 63,600 | Revised to reflect 20% for indirect costs/revenue. |
| Misc. Revenue (Charter services, interest income, etc.) | 3,000 | Statistical contentions where its virtual architect state and the STATE STATE (\$1.00 to \$1.00 |
| Subtotal Non-PBID Revenues | 887,629 | A STATE OF THE STA |
| Total Revenue | 5,261,181 | |

| | 2023 | |
|--|--------------|---|
| xpenditures | Budget | |
| Direct Costs | Expenditures | Assumptions |
| Bus Leases/Purchases | 500,000 | Budget allocation for new fleet acquistions. |
| Bus Maintenance | 220,000 | Reduced to reflect actual cost trends for |
| | | maintenance. |
| Operations Contract | 2,700,000 | |
| Fuel | 360,000 | |
| Communications | 55,000 | |
| Miscellaneous Operating Costs | 10,000 | |
| Subtotal Direct Costs | 3,845,000 | |
| <u>Indirect Costs</u> Professional Services | 575,000 | Agency Management/Executive Director, legal, |
| 7.0.000.000 | 1 2.5,555 | accounting services, audit services, etc. |
| Occupancy (Rent and facilities related expenses) | 510,000 | management expense trends, including site security. |
| Site Development - Long Term Bus Yard | - | |
| Membership & Public Outreach Materials | 10,000 | |
| Pilot Projects and Research | 25,000 | |
| TMA Insurance | 50,000 | |
| Conferences, Meetings, Office Expenses | 10,000 | |
| Subtotal Indirect Costs | 1,180,000 | |
| Contingency | 135,000 | |
| Subtotal Other Costs | 135,000 | |
| TOTAL BUDGET/EXPENSES | 5,160,000 | |
| Estimated Balance/Overrun | 101,181 | |

| Reserve Balance Summary (2022) | | 2023 Budget | |
|---|----|-------------|--|
| Carryover Reserve Balance (as of Jan 1, 2022) | \$ | 3,644,920 | |
| 2022 Estimated Balance | \$ | 700,000 | |
| Projected Cash Balance on Dec 31, 2022 | \$ | 4,344,920 | |
| 2023 Projected Balance | \$ | 101,181 | |
| Total Projected Cash Balance on Dec 31, 2023 | \$ | 4,446,101 | |
| 15% Operating Reserve (per ETMA Policy) | \$ | 774,000 | |
| Estimated Available Cash Balance on December 31, 2023 | \$ | 3,672,101 | |

WEST BERKELY SHUTTLE

| WEST BERKELY SHUTTLE | | |
|---|--------------|--|
| | 2023 | |
| | Budgeted | |
| <u>Revenue</u> | Revenue | Assumptions |
| BGTMA - West Berkeley & Bayer Mid Day Shuttle | 381,600 | |
| Total Revenue - West Berkeley | 381,600 | |
| | | |
| | | |
| | 2023 | |
| | Budgeted | |
| <u>Expenditures</u> | Expenditures | |
| Shuttle Operations | 288,000 | Assumes a 20% increase in operator pricing. |
| Professional Service Contracts | 20,000 | |
| Real-time Tracking | 10,000 | * |
| Subtotal Direct Costs | 318,000 | |
| | • • | 20% for indirect expenses including rent, |
| | | insurance, facility expenses, accounting services, |
| Indirect Costs (20%) | 63,600 | etc. |
| Total Expenditures - West Berkeley | 381,600 | |

City of Emeryville - 8 to Go Paratransit Services

| <u>Revenue</u> | 2023 Budgeted Revenue | Assumptions |
|--|-----------------------------|--|
| City of Emeryville - 8 to Go Paratransit Total Revenue - City | | Reflects approximately 13% increase from 2022. |
| | | |
| | 2023 | |
| | Budgeted | |
| <u>Expenditures</u> | Expenditures | |
| Shuttle Operations & Maintenance | 139,000 | Assumes 20% increase in operator pricing. |
| Fuel | 6,000 | , |
| Communications | 1,000 | 5 |
| Professional Service Contracts | 15,000 | |
| Total Expenditures - City | 161,000 | |

Quarterra (Lennar) - The Emery Express

| Revenue Quarterra Total Revenue - Quarterra | 2023 Budgeted Revenue 444,000 | Assumptions |
|---|--|---|
| Expenditures | 2023 Budgeted Expenditures | |
| Shuttle Operations & Maintenance Fuel Communications Professional Service Contracts Subtotal - Direct Costs | | Assumes 20% increase in operator pricing. |
| Indirect Cost - 20% Total Expenditures - The Emery Express | 74,000 444,000 | |